

PACIFIC RUBIALES ENERGY CORP.

MANAGEMENT DISCUSSION AND ANALYSIS

November 13, 2009

Form 51-102F1

For the three and nine months period ended September 30, 2009

The following discussion (the "MD&A") is management's assessment and analysis of the results and financial condition of Pacific Rubiales Energy Corp. (the "Company"), and should be read in conjunction with the accompanying unaudited consolidated financial statements for the three and nine month periods ended September 30, 2009 and related notes. The preparation of financial data is in accordance with Canadian Generally Accepted Accounting Principles ("GAAP") and all figures are reported in thousands of United States dollars, except for production, share data or as otherwise stated. All references to net barrels or net production reflect only the Company's share of production after excluding royalties and the operating partner's working interest.

Additional information relating to the Company, including the Company's Annual Financial Report and the Annual Information Form for the year ended December 31, 2008, is available on SEDAR at www.sedar.com

Operating Summary

| | Three months ended September 30 | | | |
|--|---------------------------------|--------|----------|----------|
| | 2009 | 2009 | 2009 | 2008 |
| | Oil | Gas | Combined | Combined |
| Average daily production sold (boe/day) ⁽¹⁾ | 24,438 | 6,669 | 31,107 | 24,407 |
| Operating netback (\$/boe) ⁽²⁾ | | | | |
| Crude oil and natural gas sales price | 63.88 | 23.89 | 55.31 | 91.11 |
| Lifting costs | 3.49 | 0.48 | 2.85 | 4.21 |
| Transportation and other costs | 14.22 | 2.17 | 11.64 | 8.76 |
| Upgrading cost (diluent including transportation) | 9.83 | - | 7.73 | 14.88 |
| Other production costs | 3.44 | 7.98 | 4.41 | 5.16 |
| Overlift /Underlift ⁽³⁾ | (9.94) | (0.35) | (7.89) | (0.10) |
| Operating netback | 42.84 | 13.60 | 36.57 | 58.20 |

(1) Natural gas conversion rate used was 6 mcf = 1 barrel of oil equivalent ("boe"). Boe may be misleading, particularly if used in isolation. A boe conversion ratio of 6 mcf:1 bbl is based on an energy equivalency conversion method primarily applicable at the burner tip and does not represent a value equivalency at the wellhead.

(2) Combined operating netback data based on weighted average daily production sold which include diluents necessary for the upgrading of the Rubiales blend.

(3) Corresponds to the net effect of the overlift settlement of 455,000 boe amounting to \$22.3 million during the third quarter of 2009, which generated a reduction in the combined production costs of \$7.89 per boe.

Third Quarter 2009 Results Summary

The oil and gas industry has been adversely impacted in 2009 by the downturn in the global economy and the decline in crude oil prices. Nevertheless, the results of the third quarter of 2009, and by implication the nine months of 2009, reflect the continuous strength of the operations and the commitment of management to deliver robust financials, realise very challenging operational objectives, and continue the Company's ambitious investment program.

During the third quarter the operated production of the Company reached an average of 81,753 boe/d, an increase of 31,574 boe/d or 63% over the same period last year. This growth in operated production came mainly through the

increase in production at the Rubiales heavy crude oil field. By October 22, 2009, the total gross operated production of the company had reached 100,000 boe/d, making this the fastest growing, and also the highest producing, field in Colombia. Production costs per barrel continue to decrease, showing a 55% reduction over the same period last year. This is evidence of management's commitment to cost control while increasing production.

We continued our marketing strategy of exporting our oil production to our most attractive international markets (USA, Canada, Caribbean), while maintaining a presence in the local market with direct sales to the bunker and industrial sectors. During the third quarter we exported 1,606,858 bbl to USA refineries and sold 617,000 bbl to the Colombian domestic market.

As a result of the significant increase in production, and in spite of the relative lower prices for oil and gas during the third quarter of 2009 compared with the same period last year (WTI \$67.88/bbl versus \$118.05/bbl), the Company was able to maintain revenues as compared to the prior period (\$156.6 million in 2009, \$202.4 million in 2008). These revenues and the operational successes that allowed the Company to achieve these revenues were modulated by a number of financial charges arising from financial and non-cash items that will level off during the course of the year. These non-cash financial charges reflect mainly foreign exchange risks associated with future income tax liabilities, which may or may not materialize, offset with the effect of overlift volumes that the Company marketed during the second quarter which were settled during the third quarter.

While operations generate the value for today, the Company continues to move forward on its aggressive investment plan, namely in the development of the Rubiales Master Plan. The official inauguration of the Rubiales Pipeline "Oleoducto de los Llanos Orientales" ("ODL") by the President of Colombia, Mr. Alvaro Uribe, took place on September 14, 2009. ODL is the most significant oil infrastructure project in Colombia in this decade, and it will allow development of the Rubiales field to its full potential, as well as the transportation of crude oil from neighbouring fields in the Llanos basin.

Milestones

- During the third quarter of 2009, the Company continued to be the most dynamic Exploration & Production Company operating in Colombia, with an average production of 81,753 boe/d, an increase of 31,574 boe/d (12,133 boe/d net) over the same period of 2008. This growth in operated production came through increases in the Rubiales field's production and the development of other assets.
- On June 30 2009, the Company announced an update in the independently certified Statement of Reserves Data and Other Oil and Gas Information for all of the Company's assets, which estimated gross working interest proved plus probable (2P) reserves to be 258.8 mmboe. Proven reserves increased 5.4%, from 204 mmboe at the end of 2008, to 215.5 mmboe as of June 2009. These reserves represent almost one barrel of net proven reserves (P1) per outstanding share.
- During the quarter, the Company was able to sell 1.61 million barrels to the international markets at an average price of WTI less \$2.33/bbl, taking advantage of the significant increase in the price of the heavy crude oils vs. light crudes and negotiating cargoes mainly with majors (Exxon, Shell, Chevron, BP, etc.) and the biggest US/Canadian independent refinery companies (Valero, Tesoro, Irving Oil, etc.).
- During the third quarter of 2009 the Company handled an average of 24,281 bbl/d (a 30% increase from the average for the third quarter of 2008) through the new facility in Guaduas (PF2), generating revenues of \$3.9 million.
- The Company continues to maintain transportation flexibility for its production, utilizing existing systems, pipelines and trucking capacity to ensure it meets its production growth projections for the fourth quarter. This was accomplished through the completion of construction of the ODL, its early start-up of operation (thereby allowing the early utilization of 60,000 bbl/day of capacity), as well as the continued operation of the free zone at the coast to secure export and domestic market sales.
- The construction of the first phase of the ODL Rubiales Pipeline "Oleoducto de los Llanos Orientales" ("ODL") concluded in early September. The line fill started on September 10, 2009, four days before its inauguration by Colombian President Mr. Alvaro Uribe. The completion of this First Phase allowed the transportation of 60,000 bbl/d of diluted crude (18.5° API) from the Rubiales Field to the Ocesa System through the Monterrey Pumping Station, as soon as the line fill was completed. During September the Securities Exchange Commission in Colombia (Supertendencia Financiera) approved the issuance of a structured debt instrument by ODL in the local capital market. The transaction was successfully completed on October 1, 2009. A total of 500,000 million Colombian pesos (equivalent to \$260 million) was allocated among local institutional investors.

- Despite the lower realized crude oil prices in the third quarter of 2009 when compared with the same period in 2008, the Company was able to maintain revenues as compared to the prior period (\$156.6 million in 2009, \$202.4 million in 2008), primarily due to a substantial increase in production.
- On October 22, 2009 the Company announced that it had reached the historical milestone of exceeding 100,000 boe/d of gross operated production, equivalent to 41,138 boe/d net after royalties. The 100,000 boe/d milestone resulted from the continuous growth in production of heavy oil in the Rubiales/Piriri blocks, principally as a result of the ODL pipeline coming into operation. It also incorporates the development of the light and medium oil blocks and the natural gas volume produced (6,000 scf/b) from La Creciente block and other smaller fields.
- EBITDA during the first nine months of 2009 totalled \$180.7 million, while in the third quarter of 2009 EBITDA amounted to \$82.7 million. EBITDA from international sales represented 71% of this amount, while EBITDA from gas and domestic sales contributed 19% and 10%, respectively.
- Total cash capital expenditures during the nine months of 2009 totalled \$272.6 million. The actual cash capital expenditures of the period were \$88.1 million of which \$5.82 million went into exploration activities including seismic, aerogravimetry, aeromagnetometry and drilling (\$3.61 million to geophysics and \$2.21 million to drilling of wells); \$52.16 million were invested in the expansion and construction of production infrastructure and \$30.12 million in production drilling activities.
- The Company announced on November 4, 2009 an expanded capital plan for 2010 that includes an \$853 million capital expenditure program. With this investment program the Company will double its net production, after royalties, from the current estimate for year end 2009 of 46,000 boe/d per day to 92,000 boe/d at the end of 2010. The \$853 million capital program for 2010 includes \$165.5 million for development drilling, \$190.8 million for exploration, \$471.8 million for production facilities and \$25 million to advance the STAR pilot project. This is an increase of \$471 million over the 2009 capital expenditures and \$394 million over the previously projected 2010 budget.
- On May 5, 2009 the Company closed on initial commitments totalling \$180 million under a previously announced senior secured revolving credit facility of up to \$250 million. The facility consists of \$50 million commitments from each of BNP Paribas, Calyon and Banco Davivienda S.A. and \$30 million from West LB A.G., each a lead arranger for the facility. The Company used the proceeds from the facility for the development of its oil infrastructure (including costs of drilling, oil dehydration and water treatment) to increase the production capacity of the Rubiales and Piriri fields up to 100,000 gross bbl/d by the end of 2009, as well as for general working capital purposes and the repayment of short-term debt. The Company drew down a total of \$225 million from this facility during the third quarter of 2009.

Forward Looking Statements

Certain statements in this MD&A constitute forward-looking statements. Often, but not always, forward-looking statements use words or phrases such as: "expects", "does not expect" or "is expected", "anticipates" or "does not anticipate", "plans" or "planned", "estimates" or "estimated", "projects" or "projected", "forecasts" or "forecasted", "believes", "intends", "likely", "possible", "probable", "scheduled", "positioned", "goal", "objective" or state that certain actions, events or results "may", "could", "would", "might" or "will" be taken, occur or be achieved. Such forward-looking statements, including but not limited to statements with respect to anticipated levels of production, the estimated costs and timing of the Company's planned work programs and reserves determination involve known and unknown risks, uncertainties and other factors which may cause the actual levels of production, costs and results to be materially different from estimated levels of production, costs or results expressed or implied by such forward-looking statements. The Company believes the expectations reflected in these forward-looking statements are reasonable but no assurance can be given that these expectations will prove to be correct and such forward-looking statements should not be unduly relied upon. Factors that could cause actual results to differ materially from those anticipated in these forward-looking statements are described under the caption "Risks and Uncertainties". Although the Company has attempted to take into account important factors that could cause actual costs or operating results to differ materially, there may be other unforeseen factors to cause costs to the Company's program and results may not to be as anticipated, estimated or intended.

Non-GAAP Measures

This report contains the following financial terms that are not considered measures under Canadian GAAP: operating netback, net operating income from operations, funds flow from operations, and EBITDA.

Corporate Development Highlights

ODL Pipeline

The Company's interest in ODL is 35% with the balance of 65% owned by Ecopetrol S.A. The budgeted cost of the project is estimated at \$530 million.

As of September 30, 2009, the pipeline and pumping stations construction was 95.82% completed and total expenditures amounted to \$422.65 million. Construction disbursements were \$65.3 million during the third quarter of 2009. As of September 30, 2009 the current progress of the entire pipeline project, including the storage tanks and receiving station, was as follows:

| | |
|---------------------|------------------|
| Pipeline: | 98.04% completed |
| Pumping Stations: | 90.23% completed |
| Storage Tanks: | 98.13% completed |
| Receiving Stations: | 88.90% completed |

During the first week of September the hydrostatic test of the pipeline was successfully completed. Line fill for the total length of the pipe (235 kms) took twenty days. On October 1, 2009, the first oil arrived at OCENSA's pumping station located in El Porvenir. As of the date of this MD&A, more than 1.5 million barrels have been pumped through the OCENSA pipeline system to the export terminal of Coveñas.

The initial capacity of the pipeline in the first phase is 60,000 bbl/d of diluted Rubiales crude (18.5° API). Once the second phase is completed in early 2010, pipeline capacity will be increased to 170,000 bbl/d. The ODL system can be further upgraded to a total capacity of 260,000 bbl/d of blended oil by adding booster stations.

On September 30, 2009 the Board of Directors of ODL approved the expansion of the project, which includes construction of two new booster pumping stations. The upgrading of the pipeline will allow for the development and expansion of the Rubiales field to its full potential, as well as for the future development of the Quifa Block and neighbouring fields. The initial cost estimate for the expansion is around \$150 million, which will be updated after FEED (Front End Engineering Design) is completed.

On October 1, 2009, \$260 million of structured debt was issued by the ODL in the Colombian capital market. The transaction, lead by Corficolombiana Investment Bank (Grupo Aval) was oversubscribed 1.6 times. The instrument received a AAA credit qualification by FITCH rating agency in Colombia, and is a 7 years debt instrument with a coupon of IPC + 4.88% (IPC = Official Colombian Consumer Price Index). Capital amortization starts in the third year. Approximately \$120 million of the proceeds of this debt transaction will be used for completing the second phase of the project, and the remaining balance of \$140 million will be used to return the excess capital, initially contributed by Ecopetrol and Pacific Rubiales, in order to achieve a debt to equity ratio of 75% - 25%. As a result, on October 29, 2009, ODL repaid \$27.7 million to the Company, corresponding to 50% of its excess capital invested in the ODL.

STAR Project

The Company concluded negotiations with Ecopetrol, which resulted in the signature of the binding Memorandum of Understanding ("MOU"), on April 7, 2009, to pursue the evaluation of STAR technology at the Rubiales field. The MOU not only outlines the mechanism by which both companies will ascertain the success of the tests and pilot project, but also establishes a path forward to the structuring of an eventual contract between the two parties for the commercial application of the technology for the economic life of the Rubiales field.

Pursuant to this MOU the Company successfully completed two In-situ Combustion Tests (ICT). These tests have been carried out using High Temperature, High Pressure combustion reactors in the University of Calgary's Labs and cores and fluids produced by Rubiales wells. Tests have demonstrated vigorous and stable combustion characteristics, as indicated by rapid ignition, stable combustion front velocities, stable gas composition and oil burned with observed peak temperatures in the range of 480 - 530°C. Ramped Temperature Oxidation tests have demonstrated stable kinetic reactions and high temperature oxidation characteristics of the Rubiales field. All these results clearly indicated the good performance that the Rubiales field might have under In Situ Combustion processes.

Exploration Results

Key milestones of the Company's exploration activity during the third quarter of 2009 are as follows:

- The Company continued exploration in the Quifa Block with four wells drilled: one exploratory well (Quifa-7) and three appraisal wells (Quifa 8, 9 and 10), all of them with positive production results. These wells, which confirmed the extension of the Rubiales field into the Quifa Block, were completed as vertical producers. The four wells are currently under extended production tests with an average individual production of 196 bbl/d. Based on these results, the Company plans to drill 6 additional appraisal and 3 exploratory wells in the Quifa area during the fourth quarter of 2009 and 20 exploratory wells during the first half of 2010.
- In the Arauca area, the Company finished a high resolution remote sensing program (hyperspectral image survey) over a total area of 2,170 Km². This survey is the first acquired in Colombia, and the results will be used to reduce geological uncertainty over the exploration prospects already defined.
- The Company finished the reprocessing of 1,683 km of existing 2-D data on the CPE-6 and CPO-12 blocks as part of its ongoing exploration activities.
- During the third quarter of 2009, the Company was awarded two new blocks in the Putumayo basin, Tacacho (238,363 Ha) and Terecay (237,339 Ha) following the exploration assessment carried on under the recently finished Tacacho TEA Contract. The Company also decided to relinquish the Alhucema contract in the Middle Magdalena Valley.

Reserve Reports

The total proved and probable oil-equivalent reserves of the Company as of September 30, 2009, discounting production from December 31, 2008, is 261,634 Mbl gross (before royalties) or 219,991 Mbl net to the Company. Oil equivalent is expressed in thousands of barrels (Mbl). Gas volumes are expressed in billion cubic feet (Bcf) and when expressed in oil equivalent were converted using 6000 cubic feet of gas equivalent to one (1) barrel. The reserve report was prepared following all industry standard procedures and in conformity to the COGE guidelines.

Summary of Properties

As at the date of this MD&A, the Company has working interests in the following oil and gas properties:

| License | Net Acres ('000) | Interest | Contract | Origin | Status | Royalty |
|--------------|---------------------|----------|-----------|-----------|-------------|---------------------------|
| Rubiales | 35 | 40% | Ecopetrol | Rubiales | Production | 20% |
| Priri | 33 | 50% | Ecopetrol | Rubiales | Production | 20% |
| Quifa | 226 | 60% | Ecopetrol | Rubiales | Exploration | 6% |
| CPO1 | 153 | 100% | ANH | PRE award | Exploration | 8% - OIL 6.4% - GAS (1) |
| CPO12 | 283 | 40% | ANH | PRE award | Exploration | 8% - OIL 6.4% - GAS (1) |
| CPO14 | 324 | 63% | ANH | PRE award | Exploration | 8% - OIL 6.4% - GAS (1) |
| CPE1 | 2,446 | 100% | ANH | PRE award | Exploration | 8% - OIL 6.4% - GAS (1) |
| CPE6 | 751 | 50% | ANH | PRE award | Exploration | 8% - OIL 6.4% - GAS (1) |
| Moriche | 20 | 85% | ANH | Stratua | Exp/Pro | 8% |
| Alicante | 53 | 55% | ANH | Farm-in | Exploration | 8% - OIL 6.4% - GAS (1) |
| Arrendajo | 25 | 33% | ANH | Kappa | Exploration | 8% - OIL 6.4% - GAS (1) |
| Arauca | 365 | 95% | ANH | Stratus | Exploration | 8% - OIL 6.4% - GAS (1) |
| Tacacho | 590 | 100% | ANH | Stratus | Exploration | 8% - OIL 6.4% - GAS (1) |
| Terecay | 587 | 100% | ANH | Stratus | Exploration | 8% - OIL 6.4% - GAS (1) |
| Topoyaco | 32 | 50% | ANH | Farm-in | Exploration | 8% - OIL 6.4% - GAS (1) |
| Guama | 216 | 100% | ANH | Stratus | Exploration | 8% - OIL 6.4% - GAS (1) |
| La Creciente | 97 | 100% | ANH | Stratus | Exp/Pro | 6.40% |
| Cicuco | 85 | 94% | Ecopetrol | Kappa | Production | 8% |
| SSJN3 | 634 | 100% | ANH | PRE award | Exploration | 8% - OIL 6.4% - GAS (1) |
| SSJN7 | 334 | 50% | ANH | PRE award | Exploration | 8% - OIL 6.4% - GAS (1) |
| Dindal | 24 | 91% | Ecopetrol | Stratus | Production | 20% |
| Rio Seco | 19 | 91% | Ecopetrol | Stratus | Production | 20% |
| Las Quinchas | 30 | 50% | Ecopetrol | Kappa | Production | 6% |
| Puli-B | 7 | 50% | Ecopetrol | Stratus | Production | 20% |
| Caguan | 5 | 27% | Ecopetrol | Stratus | Production | 20% |
| Abanico | 16 | 25%* | Ecopetrol | Kappa | Production | 5% - OIL 6.4% - GAS (1) |
| Chipalo | 31 | 100% | Ecopetrol | Kappa | Production | 20% |
| Guasimo | 27 | 100% | ANH | Kappa | Exploration | 8% |
| Buganviles | 38 | 49% | Ecopetrol | Kappa | Exploration | 8% |
| CR1 | 187 | 60% | ANH | PRE award | Exploration | 8% - OIL 6.4% - GAS (1) |
| Cerrito | 10 | 81% | Ecopetrol | Kappa | Production | |
| 135 | 2,521 | 100% | Perupetro | Stratus | Exploration | 12% |
| 137 | 1,109 | 100% | Perupetro | Stratus | Exploration | 15.01% |
| 138 | 1,024 | 100% | Perupetro | Stratus | Exploration | 12% |

(1) Sliding scale minimum.

* For Abanico 20 and 33 the working interest is 50%.

Exploration

Overview

The exploration campaign for the remainder of 2009 will be focused on the Quifa block with a drilling campaign of three exploratory and six appraisal wells. The campaign also includes the acquisition of 132 km of 2D.

As well, the Company will reprocess 15,580 km of 2D seismic and performed the airborne acquisition of approximately 12,664 km² of high resolution magnetogravimetric data at the new acquired exploratory blocks. The total investment for the Company in exploration for the remainder of 2009 will be \$35.3 million.

Exploratory Wells

The exploration campaign in the third quarter of 2009 the Company has drilled Quifa-7, Quifa-8, Quifa-9 AND Quifa-10 wells. The petrophysical evaluation of these wells indicates a net pay zone of 24, 49, 17 and 20 feet respectively, with porosities in the range of 31%. Those wells were completed as vertical oil producers. The results of these wells, along with the appraisal wells to be drilled in prospects D, E and H, will allow the Company to request the declaration of commercial potential of this portion of the block.

Exploration Indices

For the third quarter of 2009, the Company incurred \$5.82 million in exploration activities, which comprises the expenditures accrued during the period for the drilling of four wells in the Quifa Block, the acquisition of high resolution remote sensing in the Arauca Technical Evaluation Area, and the reprocessing of the CPE-6 and CPO-12 seismic lines.

The successful drilling of the Quifa-7, Quifa-8, Quifa-9 and Quifa-10 wells resulted in an exploration success ratio for the third quarter of 2009 of 100%. The wells effectively incorporated 13.363mmbbl (7.537 mmbbl net after royalties) proved and probable certified reserves.

Financial Position

Total assets were \$2.5 billion as at September 30, 2009 compared to \$2.3 billion as at December 31, 2008. The \$2.5 billion in assets primarily consisted of \$1.9 billion in oil and gas properties and equipment (December 31, 2008 - \$1.90 billion), \$165.4 million in cash and cash equivalents (December 31, 2008 - \$90.4 million), \$113.9 million in accounts receivable (December 31, 2008 - \$70.5 million), \$99.6 million in investments, primarily in the ODL (December 31, 2008 - \$120.8 million), and \$139.0 million in other assets (December 31, 2008 - \$109.9 million).

On September 3, 2008, the Company acquired 100% of Kappa Energy Holdings Ltd. ("Kappa"), an oil and gas explorations and production Company, for \$170.4 million cash and acquisition costs of \$2.7 million. The acquisition has been accounted for using the purchase method with the Company being identified as the acquirer and Kappa as the acquiree. Therefore the results of operations for Kappa commencing September 3, 2008 are included in the Company's results. The purchase price allocation was finalized in September 2009 and resulted in an adjustment to the preliminary purchase price allocation. The adjustment to the preliminary purchase price is attributable to the final valuation for the proved, probably, possible and exploration properties acquired in the acquisition. The final valuation for oil and gas properties was \$240.6 million compared to \$292.9 million previously estimated. Also included in this final valuation is goodwill of \$35.6 million compared to previously estimated balance of nil. The difference from the preliminary estimate was due to the finalization of the fair market valuation including an independent valuation of reserves acquired.

On August 28, 2008, the Company issued \$228.2 million (C\$240 million) of convertible unsecured subordinated debentures due August 29, 2013 and convertible into common shares of the Company at C\$13 per share. The debentures bear interest at 8% annually, payable semi-annually in arrears on June 30 and December 31. The debentures have been classified into their debt and equity components. The fair value of the equity component was valued using the Black-Scholes option pricing model assuming a risk free rate of 3.65%, no dividends paid, expected life of 5 years and an expected volatility of 50% with the residual of the cash received allocated to the debt component. As a result, on the issuance of the debentures, \$149.7 million (net of \$8.5 million issuance costs) was classified as the debt component and \$66.1 million (net of \$3.8 million issuance costs) was classified as the equity component. The debt component will accrete up to the principal balance over the term of the debenture using the effective interest method. The accretion and interest paid are expensed as interest expense yielding an effective annual rate of 18%.

| Convertible debenture - debt component | Amount |
|---|--------------------------|
| Gross proceeds due on maturity (C\$240 million) | \$ 228,159 |
| Costs | (12,316) |
| | <u>\$ 215,843</u> |
| Fair value of equity component (net of \$3,773 issuance costs) | 66,130 |
| Value attributed to liability component on issuance (net of \$8,543 issuance costs) | 149,713 |
| Non-cash interest | 3,954 |
| Foreign exchange gain upon conversion to US\$ | (21,666) |
| Balance as at December 31, 2008 | <u>\$ 132,001</u> |
| Non-cash interest | 2,105 |
| Foreign exchange gain upon conversion to US\$ | (4,853) |
| Balance as at March 31, 2009 | <u>\$ 129,253</u> |
| Non-cash interest | 2,571 |
| Foreign exchange loss upon conversion to US\$ | 11,648 |
| Balance as at June 30, 2009 | <u>\$ 143,472</u> |
| Non-cash interest | 2,745 |
| Foreign exchange loss upon conversion to US\$ | 13,105 |
| Balance as at September 30, 2009 | <u>\$ 159,322</u> |

At September 30, 2009, the Company has a syndicated \$250 million extendible revolving credit facility with a stated term date of June 30, 2013. The facility is available on a revolving basis for a period of 24 months. On May 5, 2011, the facility will be available on a non-revolving basis for a 26 month term with principal and interest payable on a quarterly basis. At September 30, 2009, \$225 million (December 31, 2008 - \$nil) was drawn under this credit facility. Under the terms of the revolving credit facility, the Company is required to maintain (1) a debt to EBITDA ratio of less than 3.5; (2) a guaranteed debt to EBITDA ratio of less than 2.5; (3) current ratio of greater than 1.0; (4) a reserve tail ratio, which is defined as net present value of proved reserve divided by total debt, of less than 1.4; and (5) to maintain at least \$5 million in cash or banking commitments. The Company was fully compliant with these financial covenants at September 30, 2009. The revolving credit facility is secured by a first floating charge over the Company's reserve base and its assets.

In addition to the revolving credit facility, at September 30, 2009, the Company also has a non-revolving bilateral credit facility for up to \$18.7 million. Subject to the bank's right to demand payment, the repayment terms are monthly repayments of principal and interest maturing on April 23, 2010. At September 30, 2009, \$3.3 million (December 31, 2008 - \$6.6 million) was drawn under this credit facility. Under the terms of the non-revolving bilateral credit facility, the Company is required to maintain a debt to cash flow ratio of less than 3.5. The Company was fully compliant with this financial covenant at September 30, 2009. The non-revolving bilateral credit facility is unsecured.

In the nine months ended September 30, 2009, the Company issued six promissory notes payable carried at \$5.9 million, \$2.2 million, \$10.9 million, \$3.9 million, \$3.4 million and \$0.8 million. The notes are due on October 5, 2009, October 25, 2009, November 25, 2009, November 30, 2009, December 9, 2009 and March 30, 2010, respectively. The notes bear interest at various rates payable semi-annually until maturity. The six promissory notes are unsecured.

Total long-term debt was carried at amortized cost with financing cost of \$12.4 million (December 31, 2008 - \$nil) netted against the principal of the revolving credit facility. The financing costs are amortized into carrying value of the debt at each reporting period using the effective interest method.

Subsequent to September 30, 2009, the Company issued Stand by and letters of credit for operational commitments for a total of \$24.2 million. Most of these Bank Guarantees are related to naphtha and light oil purchases.

On November 10, 2009, the Company closed a senior notes offering with an aggregate principal amount of \$450 million and maturity dates of November 10, 2014 (33.3%), November 10, 2015 (33.3%), and November 10, 2016 (33.4%). The notes carry an interest rate of 8.75%, payable on May 10 and November 10 of each year, beginning on May 10, 2010. The notes may be redeemed in whole (but not in part) at any time at the discretion of the Company with a redemption price equal to the greater of (1) 100% of the principal amount of the Notes to be redeemed, and (2) the sum of the present values of the remaining scheduled payments of principal and interest discounted to the date of redemption on a semi-annual basis at the applicable Treasury Rate plus 75 basis points, in each case plus accrued and unpaid interest on the outstanding principal amount. The notes are senior unsecured and will rank equal in right of payment with all of the Company's existing and future senior indebtedness debt. Application has been made to list the notes on the Official List of the Luxembourg Stock Exchange and to trade the notes on the Euro MTF.

The Company proposed on October 28, 2009 to offer a cash payment of C\$1.50 per warrant as an incentive for holders of the warrants to exercise their warrants during a 30-day early exercise period (the "Early Exercise Period") expected to commence, subject to shareholder and warrant holder approval, on or about December 14, 2009 and end on or about January 13, 2010, to assist the Company with its planned capital needs and simplify the Company's capital structure. The proceeds of the early exercise of the Warrants are intended to be used by the Company to fund a portion of its 2010 capital expenditure budget, and for general corporate purposes, including future growth opportunities and for potential repayment of outstanding debt.

Results of Operations for the third quarter 2009 compared to the third quarter 2008

Average Daily Oil and Gas Production – Net Volumes

| Producing Fields | 3Q-2009 boe/d | 3Q-2008 boe/d |
|-------------------------|--------------------------|--------------------------|
| Rubiales / Piriri | 24,203 | 14,679 |
| Quifa* | 70 | 0 |
| La Creciente | 7,113 | 4,978 |
| Puli | 24 | 22 |
| Dindal / Rio Seco | 556 | 730 |
| Moriche | 81 | 100 |
| Quinchas | 27 | 0 |
| Abanico | 831 | 221 |
| Buganviles | 8 | 0 |
| Rio Ceibas | 432 | 511 |
| Chipalo | 0 | 2 |
| Cerrito | 53 | 21 |
| Total | 33,398 | 21,265 |

*New discoveries under production test.

Production for the third quarter of 2009 average 81,753 boe/d (33,398 boe/d net) for an increase of 31,574 boe/d (12,133 boe/d net) over the previous period of 2008. This growth in operated production came about mainly through the increase in production at Rubiales, attributable to the following:

- The successful execution of the drilling program of a total of 71 producing wells in 2009: 23 wells as of March 2009, 27 drilled as of June 2009, and another 21 producing wells during the third quarter of 2009 (51 horizontal and 20 vertical wells).
- The construction of new storage to reach a total of 312,000 bbl/d, and additional water treatment facilities reaching a total capacity of 500,000 bbl/d.
- Offloading facilities to increase the capacity for truck loading up to 65,000 bbl/d at the Rubiales field as well as blending facilities at the Guaduas Station which significantly contributed to the increase in production. An average of 18,302 bbl/d were transported to Coveñas for export, and the remaining 6,708 bbl/d were trucked for local industry consumption.

During the third quarter 2009 the Company averaged a daily delivery of 43 mmscf/d from La Creciente natural gas field, which was 42% higher than the same period of 2008. Natural gas production has been limited by delivery constraints and by the execution of scheduled maintenance and testing activities agreed to by the transporter and the buyer. The Company continues with the implementation of its plan to install compression capacity that will allow delivery of an estimated 80 mmscf/d by the second quarter 2010.

The Company's production continued to increase subsequent to September 30, 2009, reaching during October 2009 the historical milestone of exceeding 100,000 boe/d of gross operated production, equivalent to 41,138 boe/d net after royalties.

Health, Security, Environmental and Quality - HSEQ

During the third quarter of 2009 the Company's subsidiaries operating in Colombia continued improving their HSEQ standards. The Company's lost time injuries frequency ("LTIF") continue decreasing from 3.75 in the third quarter 2008 to 0.88 in the third

quarter of 2009, or a 76% decrease in the LTIF ratio (based on man hours worked of 5.6 million in 2009 and 3.2 million in 2008). The Company is well on target to achieve its stated goal of a 20% reduction for 2009.

During the third quarter of 2009, Meta Petroleum Corp, the operator of the Rubiales oilfield, received the certification of its environmental, health and safety management system under ISO 9001, 14001 and OHSAS 18001 standards. These management systems are well developed and the Company devotes significant time and resources to achieve its E&S performance goal.

Crude and Gas Prices

Average benchmark crude oil and natural gas prices for the third quarter of 2009 were as follows:

| Average Crude Oil Reference Prices | Q3 2009 (\$/Bbls) | Q3 2008 (\$/Bbls) | API |
|---|----------------------|----------------------|------|
| Domestic Market /Bunkers | \$59.53 | \$78.99 | 12.5 |
| WTI Nymex (Weighted Average Cargoes PRE) | \$67.88 | \$118.05 | 38 |
| Vasconia (Weighted Average PRE) | \$65.55 | \$107.38 | 24 |
| Rubiales Blend | \$64.49 | \$90.68 | 18.5 |
| PRE Natural Gas Sales (\$/mscf) | \$3.78 | \$4.37 | |
| Henry Hub average Natural Gas Price (\$/mscf) | \$3.17 | \$3.71 | |

The volatile commodity markets resulted in a sharp increase of crude oil prices during the first three quarters of 2008 and a decline by the end of year. In 2009, crude oil prices recovered, reaching an average of \$67.88/bbl for the WTI Nymex in the third quarter. The combined realized oil and gas sales price for the Company for the third quarter of 2009 was \$55.31 per boe (third quarter 2008 – \$91.11 per boe) representing a reduction of 39% in comparison to the same prior period of 2008.

The following is a summary of the Company's crude oil and gas commercial activity during the third quarter of 2009:

- The Company exported three Vasconia crude oil cargoes, totalling 1.62 million bbl to US refineries at approximately \$2.33 less than WTI, compared to 1.14 million bbl during the third quarter of 2008, at approximately \$10 less than WTI; the WTI used for the third quarter of 2009 is the weighted average WTI of the Company's cargoes, while the WTI for the third quarter of 2008 is the average WTI for the quarter. The WTI average price for the third quarter was \$67.88/bbl.
- The Company maintains commercial flexibility by selling part of its production in the Colombian domestic market; an average of 6,708 bbl/d was sold at an average price of \$59.53/bbl, with a netback of \$32.35/bbl.
- During the third quarter of 2009, an average of 43 mmscf/d of natural gas from La Creciente and Cerrito fields was sold at an average price of \$3.78/mscf, representing a premium of 28% over the weighted domestic regulated price (\$2.95/mscf) and 19% higher than the Henry Hub natural gas prices in the United States Gulf Coast.

The Company has entered into the following risk management contracts that are outstanding at September 30, 2009:

| Country | Bank | Type of Instrm. | Term | Volume | Price (USD\$/bbl) | Benchmark | Fair value Sept. 30-2009 |
|----------|--------|------------------|----------------------|-----------|------------------------|-----------|-----------------------------|
| Colombia | BNP | Zero Cost Collar | Oct 1 - Nov 30, 2009 | 1,000,000 | 45 floor /\$80 ceiling | WTI | \$ (755) |
| Colombia | BNP | Zero Cost Collar | Dec 31, 2009 | 500,000 | 45 floor /\$70 ceiling | WTI | \$ (3,217) |
| Colombia | Calyon | Zero Cost Collar | Oct 1 - Dec 31, 2009 | 450,000 | 45 floor /\$92 ceiling | WTI | \$ (131) |
| Total | | | | | | | \$ (4,103) |

| Country | Bank | Type of Instrm. | Term | Volume | Price (USD\$/bbl) | Benchmark | Fair value |
|----------|------|-----------------|------------------------------|---------|---------------------|-----------|-------------|
| Colombia | BNP | Calls | Jan 1, 2010 - Feb 28, 2010 | 614,000 | \$80 strike price | WTI | \$ (2,581) |
| Colombia | BNP | Calls | Mar 31, 2010 | 150,000 | \$76,1 strike price | WTI | \$ (1,011) |
| Colombia | BNP | Calls | Mar 31, 2010 | 157,000 | \$80 strike price | WTI | \$ (898) |
| Colombia | BNP | Calls | April 30, 2010 | 150,000 | \$76,1 strike price | WTI | \$ (1,127) |
| Colombia | BNP | Calls | April 30, 2010 | 157,000 | \$80 strike price | WTI | \$ (1,031) |
| Colombia | BNP | Calls | May 31, 2010 | 309,000 | \$80 strike price | WTI | \$ (2,252) |
| Colombia | BNP | Calls | June 1, 2010 - July 31, 2010 | 304,000 | \$80 strike price | WTI | \$ (2,496) |
| Colombia | BNP | Calls | June 1, 2010 - Aug. 31, 2010 | 504,000 | \$90 strike price | WTI | \$ (2,674) |
| Total | | | | | | | \$ (14,069) |

| Country | Bank | Type of Instrm. | Term | Volume | Price (USD\$/bbl) | Premium | Fair value |
|--------------|----------|-----------------------|-----------------------------|---------|-------------------|------------|--------------------|
| Colombia | BNP | Deferred Premium puts | Jan 1, 2010 - June 30, 2010 | 900,000 | \$40 strike price | \$1.95/bbl | \$ (332) |
| Colombia | BNP | Deferred Premium puts | July 1, 2010 - Dec 31, 2010 | 600,000 | \$40 strike price | \$2.45/bbl | \$ (708) |
| Colombia | Calyon | Deferred Premium puts | Jan 1, 2010 - June 30, 2010 | 900,000 | \$40 strike price | \$1.28/bbl | \$ (688) |
| Colombia | Calyon | Deferred Premium puts | July 1, 2010 - Dec 31, 2010 | 585,000 | \$40 strike price | \$1.91/bbl | \$ (450) |
| Colombia | Citibank | Deferred Premium puts | Jan 1, 2010 - June 30, 2010 | 900,000 | \$40 strike price | \$1.41/bbl | \$ (891) |
| Colombia | BNP | Deferred Premium puts | Jan 1, 2011 - July 31, 2011 | 700,000 | \$40 strike price | \$2.45/bbl | \$ (526) |
| Colombia | Calyon | Deferred Premium puts | Jan 1, 2011 - June 30, 2011 | 585,000 | \$40 strike price | \$1.91/bbl | \$ (210) |
| Total | | | | | | | \$ (3,804) |
| Total | | | | | | | \$ (21,976) |

In order to comply with the credit agreement signed on May 5, 2009 with BNP, the Company contracted hedging operations to cover the risk associated with oil prices for an agreed volume of 10,000 bbl/d from July 2009 to June 2010 and 6,500 barrels per day from July 2010 to June 2011; provided that such Crude Oil Hedging Agreement shall be limited to 80% of the reasonably anticipated projected production of crude oil from proved reserves. The hedge facilities are in the format of the so-called "Zero Cost Collar", establishing a price band for the WTI Light Sweet Crude oil, and the use of deferred premium put options which provide the right to sell crude oil at a minimum floor price. Payment of the premium is deferred and paid when the contracts are settled monthly.

The realized gain and loss on the risk management contracts settlements for the nine month period ended September 30, 2009 resulted in a \$64,000 realized loss and a \$445,000 realized gain in two separate contracts, which were included in the financial results. The unrealized gain (loss) on risk management contracts represents the change in the fair value of the contracts outstanding as at September 30, 2009 related to the expected future settlements, which totalled \$7.3 million and (\$15.4 million) for the three month and nine month periods ended September 30, 2009, respectively. The unrealized losses were recorded in the statement of operations.

The unrealized loss on risk management contracts represents the change in the fair value of the contracts outstanding as at September 30, 2009. The fair value of these contracts is calculated based on the expected future settlements, which as of September 30, 2009 represented an unrealized loss of \$21.9 million (June 30, 2009 - \$29.3 million). Of this amount \$7.3 million impacted the results for the period and was recognized as an unrealized gain according to Canadian GAAP.

Financial Summary

| <i>(in thousands of US\$ except per share amounts or as noted)</i> | Three months ended September 30, | |
|--|----------------------------------|-----------|
| | 2009 | 2008 |
| WTI average \$/bbl | 67.88 | 118.05 |
| Net sales | 156,557 | 202,354 |
| Operating costs | (75,357) | (73,317) |
| Depletion, depreciation and amort. | (46,898) | (24,770) |
| Net Operating Income from Operations | 34,302 | 104,267 |
| General & administrative expenses | (20,836) | (11,800) |
| Earnings before undermoted | 13,466 | 92,467 |
| Other items (1) | (36,547) | (18,311) |
| Non-cash items(2) | (40,026) | 4,168 |
| Net Income (Loss) for the period | (63,107) | 78,324 |
| Interest expense and others | 16,225 | 6,031 |
| Income tax expense | 20,673 | 13,355 |
| Depletion, depreciation and amort. | 46,898 | 24,770 |
| Non cash unrealized loss on risk management contract | (7,282) | - |
| Foreign exchange (gain) loss | 69,279 | (5,012) |
| EBITDA | 82,686 | 117,468 |
| Net Income per share - basic and diluted ⁽³⁾ | | |
| - basic | (0.29) | 0.37 |
| - diluted | (0.29) | 0.35 |
| Capital expenditures | 88,141 | 66,311 |
| Total assets | 2,498,875 | 2,312,091 |
| Fund flow from operations ⁽⁴⁾ | 55,677 | 117,032 |

(1) Other items in the third quarter of 2009 and 2008 include:

| | Sep. 09 | Sep. 08 |
|--------------------------|----------|----------|
| Interest expense | (11,284) | (3,334) |
| Other expense | (4,590) | (1,622) |
| Income tax expense | (20,673) | (13,355) |
| Total gain (loss) impact | (36,547) | (18,311) |

(2) Other Non-cash items in the third quarter of 2009 and 2008 include:

| | Sep. 09 | Sep. 08 |
|--|----------|---------|
| Foreign exchange loss (gain) | (69,279) | 5,012 |
| Net over/under effect | 22,322 | 231 |
| Unrealized FV on risk mgmnt. contracts | 7,282 | - |
| Other non-cash items | (351) | (1,075) |
| Total gain (loss) impact | (40,026) | 4,168 |

(3) The weighted average number of common shares outstanding for the three months and nine months ended September 30, 2009 was 214,158,123 and 212,254,026, respectively, to calculate basic loss per share (210,279,063 and 190,225,603 for the same respective periods in 2008). Diluted shares for three months ended September 30, 2009 totaled 222,548,097.

(4) Calculated based on cash flow from operations before changes in non-cash operating working capital.

Revenues

| | Q3 | | Year to Date | |
|------------|------------|------------|--------------|------------|
| | 2009 | 2008 | 2009 | 2008 |
| Net sales | \$ 156,557 | \$ 202,354 | \$ 427,551 | \$ 455,848 |
| \$ per boe | 55.31 | 91.11 | 45.05 | 84.04 |

Although there was a strong reduction in combined realized prices during the nine months of 2009 of almost 46% in comparison to the same period in 2008, net sales continued to grow mainly due to the significant increase in the Rubiales field's production, which averaged 12,049 bopd during the nine months of 2008 and increased to an average of 21,675 bbl/d during the same period of 2009, or an 80% increase.

Net sales in the third quarter of 2009 totalled \$156.6 million, which were lower by \$45.7 million in comparison to the prior period mainly due to the settlement (payment) of the overlift of 455,000 boe totalling \$19.4 million recognized during the second quarter of 2009, as well as the significant reduction in the combined realized prices in comparison to the same period of 2008. Despite the significant reduction in price of \$35.8 per barrel (40%) during the third quarter of 2009, net production continued to increase at all operated fields from 21,265 boe net in the third quarter of 2008 to 33,398 boe net in 2009, or a 57% increase over the prior period.

Operating Costs

| | Q3 | | Year to Date | |
|---------------------------|------------|-----------|--------------|------------|
| | 2009 | 2008 | 2009 | 2008 |
| Operating costs | \$ 75.357 | \$ 73.317 | \$ 202.400 | \$ 181.408 |
| Overlift (Underlift) | (\$22.322) | (\$231) | (\$3.542) | \$641 |
| \$ per boe | 26,62 | 33,01 | 21,33 | 33,44 |
| \$ per boe Over/Underlift | (7,89) | (0,10) | (0,37) | 0,12 |

Operating costs for the nine months of 2009 were \$202.4 million (2008 - \$181.4 million); the increase over the previous year is primarily due to increase in oil production at the Rubiales field of 80%. However, production cost per boe was reduced to \$21.33, or 37% lower than the same period in 2008.

Third quarter 2009 operating costs were \$75.3 million (2008 - \$73.3 million), which resulted in lower operating costs of \$26.62 per boe (2008 - \$33.01 per boe). Operating cost of \$26.62 per boe break down to lifting cost of \$2.85, dilution cost of \$7.73, transportation cost of \$11.64 and others \$4.40. The reduction of \$6.98 per boe in comparison to the same period of 2008 is mainly due to:

- The percentage of diluents needed to dilute and transport the Rubiales crude oil during the nine months of 2008 to upgrade the Rubiales crude oil from 12.5° to 18.5° API was 18.5%, using high priced naphtha, while in the same period of 2009 this percentage increased to 21% due to the use of light crude oil from other oil producers. In addition, these light crude oil producers pay for the transport of their own product, reducing the Company's transportation rates and increasing the Company's revenues.
- Due to the sharp decline in international oil prices in 2009, about 20% of the Rubiales oil was sold in the Colombian market as fuel oil and intermediate fuel oil and therefore it did not require diluents for upgrading. During the same period of 2008, the portion of domestic sales was almost nil, as international oil prices were much higher than the local prices and therefore there was no incentive to market the crude oil locally.
- The cost of diluents was significantly reduced by 12% due to the overall drop of WTI prices in 2009.
- The increased level of production at the Rubiales field generated a higher volume of chemicals and equipment required for the treatment of water produced along with the crude oil; however the unit price per barrel was reduced because of the increased production.
- Operations were optimized using existing third party facilities in Barranquilla and Cartagena, for exporting 188,349 bbl of crude oil to the bunkering market during the third quarter of 2009, resulting in a reduction of operating costs and an improvement in the netbacks for the Company.

Overlift or underlift corresponds to any resulting short term imbalance between cumulative production entitlement and cumulative sales attributable to each participant at the reporting date. Lifting or offtake arrangements for oil and gas produced in jointly owned operations are frequently such that it is not practicable for each participant to receive or sell its precise share of the overall production during the period. Overlift represents an obligation to transfer future economic benefit (by foregoing the right to receive equivalent future production), and therefore constitutes a liability. Underlift represents a right to future economic benefit (through entitlement to receive equivalent future production) which constitutes an account receivable.

The net balance of overlift recognized during the second quarter of 2009 corresponding to 455,000 barrels of oil and gas was settled as of the end of September 30, 2009, which generated a reduction in the operating cost of \$22.3 million of this period. This overlift was originally reflected as part of the revenue for the second quarter of 2009 valued at the realized price, and recorded as a liability and an increase in the operating costs of June 2009. This transaction was reversed as a result of the actual settlement of the product during the third quarter of 2009,

Depletion, Depreciation and Amortization

| | Q3 | | Year to Date | |
|--|-----------|-----------|--------------|-----------|
| | 2009 | 2008 | 2009 | 2008 |
| Depletion, depreciation and amortization | \$ 46,898 | \$ 24,770 | \$ 133,432 | \$ 66,569 |
| \$ per boe | 16.57 | 11.15 | \$ 14.06 | \$ 12.27 |

For the nine months of 2009 the Company used the historical reserve reports issued as of December 31, 2008 and updated as of June 2009 in calculating depletion and amortization during this period. The 2009 depletion charge of \$133.4 million is calculated on \$3.2 billion of oil and gas property costs subject to depletion of which \$643 million is attributed to the proved portion of oil and gas properties acquired with the Pacific Stratus Acquisition and \$106 million in the Kappa Acquisition. Included in the costs subject to depletion is \$1.4 billion of future development costs that are estimated to bring proved undeveloped reserves to development.

For the third quarter of 2009 the depletion, depreciation and amortization charge totalled \$46.9 million, which was higher by \$22.1 million over the same period in 2008, primarily due to the increase in the depletion, depreciation and amortization base as a result of future capital investments made in 2009 for the drilling campaign at the Rubiales field, as well as the utilization of the proved reserves to calculate the amortization rate due to the production increase during this period.

The Company accounted for the lease of power generation unit as a capital lease amounting to \$38.2 million. Under this accounting treatment, the Company recorded an asset and an obligation. The asset is amortized using the unit of production method over the term of the lease. As at September 30, 2009, amortization expense of \$0.6 million (December 31, 2008 - \$ nil) related to the leased property is charged to depletion, depreciation and amortization.

General and Administrative

| | Q3 | | Year to Date | |
|----------------------------------|-----------|-----------|--------------|-----------|
| | 2009 | 2008 | 2009 | 2008 |
| General and administrative costs | \$ 20,836 | \$ 11,800 | \$ 47,900 | \$ 29,714 |
| \$ per boe | 7.36 | 5.31 | \$ 5.05 | \$ 5.48 |

General and administrative expenses for the nine months of 2009 were \$47.9 million (2008 - \$29.7 million), primarily due to professional fees and additional personnel needed as a result of the expanding operations at the Rubiales field in 2009 to increase oil production. Despite the increase in general and administrative expenses in 2009, general and administrative expenses on a per boe basis reflected a 9% reduction to \$5.05 due to the increase in production at the Rubiales field and at La Creciente.

The third quarter 2009 administrative expenses were \$20.8 million (2008 - \$11.8 million), with the increase of \$9.0 million in comparison to the same period of 2008 due to the greater resources and administrative expenses required to support the increased operations, as mentioned above, as well as the increase in insurance costs of \$1.4 million, professional and advisory fees of \$1.8 million and rental of \$1.3 million. General and administrative expenses on a per boe basis were \$7.36, higher by 39% over the same period in the previous year.

Stock-Based Compensation Costs

| | Q3 | | Year to Date | |
|--------------------------------|--------|--------|--------------|-----------|
| | 2009 | 2008 | 2009 | 2008 |
| Stock-based compensation costs | \$ 351 | \$ 334 | \$ 662 | \$ 31,948 |
| \$ per boe | 0.12 | 0.15 | 0.07 | 5.89 |

For the nine months ended September 30, 2009, stock-based compensation decreased to \$0.7 million from \$31.9 million for the same period in the previous year. The decrease is due to fewer stock options granted in 2009 of 215,000 compared to 10,212,081 in 2008. The options granted in 2008 and 2009 all vested immediately upon grant.

For the three months ended September 30, 2009 stock-based compensation increased to \$0.4 million from \$0.3 million for the same period in the previous year. The increase is primarily the result of the complete vesting of all options in 2009 and therefore no amortization of stock compensation costs compared to the 2008 amortization in accordance with the vesting periods of stock options in 2008.

All stock options outstanding as at September 30, 2009 are completely vested and exercisable.

Foreign Exchange

| | Q3 | | Year to Date | |
|------------------------------|--------|---------|--------------|--------|
| | 2009 | 2008 | 2009 | 2008 |
| Foreign exchange loss (gain) | 69,279 | (5,012) | 93,582 | 26,547 |
| \$ per boe | 24.47 | (2.26) | 9.86 | 4.89 |

Since the Company's functional reporting currency is the US dollar, but the monetary accounts are recorded in Colombian Pesos and Canadian dollars, as the case may be, foreign exchange gains or losses are generated in the US dollar financial statement reporting.

For the nine months ended September 30, 2009, the weakening of the Colombian Peso and the Canadian dollar against the US dollar in the first quarter was more than offset by the strengthening of both currencies during the second and third quarters.

This revaluation trend has resulted in a loss during this period of \$69.3 million (2008 – gain of \$5 million). The third quarter foreign exchange loss of \$69.3 million included \$64.5 million in non-cash unrealized losses which primarily consisted of the following:

- Non-cash Colombian Peso denominated future income tax liabilities resulted in a \$50.0 million loss upon the conversion to US dollars for financial reporting purposes. The future income tax liability relates to the business acquisitions which generate temporary taxable differences (future income tax liability) when the fair value of the carrying amount is compared with the tax value of the asset.
- The convertible debenture of \$143.5 million, which is denominated in Canadian dollars, resulted in a foreign exchange loss of \$13.1 million.
- The conversion of Colombian Peso denominated debt resulted in a net unrealized loss of \$4.9 million.

Interest Expense

| | Q3 | | Year to Date | |
|------------------|-----------|----------|--------------|----------|
| | 2009 | 2008 | 2009 | 2008 |
| Interest expense | \$ 11,284 | \$ 3,334 | \$ 25,194 | \$ 4,089 |
| \$ per boe | 3.99 | 1.50 | \$ 2.65 | \$ 0.75 |

Interest expense includes interest paid on bank loans, revolving line of credit with RBL, convertible debentures and fees on letters of credit. For the nine months of 2009, interest expense totaled \$25.2 million (2008 - \$4.0 million). The increase is attributable to the \$224.9 million (C\$240 million) convertible debenture completed in August 2008 bearing interest at 8% and to \$225 million drawn on the Company credit facility. The interest related to the convertible debenture includes the cash portion of \$3.8 million as well as a non-cash portion of \$2.6 million, yielding an effective annual rate of 18%.

Interest expense in the third quarter of 2009 increased \$7.9 million over the same period in the previous year, primarily due to:

- Cash and non-cash interest of \$7.3 million on the convertible debenture
- Non-cash interest totaling \$1 million on the capital lease recognized during the third quarter for the power plant contract at the Rubiales field.
- Interest of \$0.7 million on the senior secured revolving credit facility of which \$225 million were drawn during the quarter.

Income Tax Expense

| | Q3 | | Year to Date | |
|--------------------|--------|---------|--------------|--------|
| | 2009 | 2008 | 2009 | 2008 |
| Current income tax | 10,840 | (3,070) | 17,767 | 26,074 |
| Future income tax | 9,833 | 16,425 | 8,451 | 23,762 |
| Total | 20,673 | 13,355 | 26,218 | 49,836 |

During the nine months of 2009 the income tax expense totaled \$26.2 million and the reduction of \$23.6 million from the same period of 2008 was mainly attributable to the utilization of tax loss carry forwards from Pacific Stratus in 2009 and the implementation of fiscal planning.

The income tax provision for the third quarter of 2009 totaled \$20.7 million which is higher by \$7.3 million from the same period of 2008, mainly due to the following reasons:

- An accounting adjustment was booked in the third quarter of 2008 to reduce the income tax expense due to the implementation of fiscal planning.
- The loss carry forward losses of Pacific Stratus were significantly reduced in 2009 as they were mostly utilized in the prior year.
- Higher forecasted volume of sales in last quarter of 2009 due to the increase in production coupled with lower transportation costs due to the use of the ODL pipeline.

The above increase is offset with the 40% super deduction resulting in a lower effective tax rate as this special deduction reduces the cost of the eligible property acquired and the future income tax asset is recognized. The future income tax expense is recognized upon the deduction of this special 40% deduction when calculating current income tax expense for the period. The effect is to recognize the special 40% deduction through a reduction in the cost of oil and properties and hence a reduction in depreciation and depletion over the life of the asset compared to a direct recognition of the income tax benefit in the year the eligible expenditure was made.

Net Income

| | Q3 | | Year to Date | |
|------------|----------|--------|--------------|--------|
| | 2009 | 2008 | 2009 | 2008 |
| Net income | (63,107) | 78,324 | (129,011) | 64,143 |
| \$ per boe | (22.29) | 35.26 | (13.59) | 11.82 |

Net cumulative loss for the nine months ended September 30, 2009 totaled \$129 million. The increase in loss is primarily due to non-cash unrealized foreign exchange losses of \$93.6 million due to the strengthening of the Canadian dollar and the Colombian Peso during this period, as explained above, an unrealized change in the fair value of risk management contracts of \$15.4 million, and the lower realized sales prices in comparison to the prior period (almost 40%). The net income was also impacted by an increase in operating costs of \$21 million, depletion, depreciation and amortization of \$66.8 million, general and administrative expenses of \$18.2 million, and interest expense of \$21.1 million, primarily due to the increased production and increase in the credit facilities to finance the investment activities.

During the third quarter of 2009, the net loss was \$63.1 million (third quarter 2008 – gain of \$78.3 million). This net loss in the period arose mainly from the revaluation of the Canadian dollar and the Colombian Peso, which generated non-cash realized and unrealized foreign exchange loss of \$69.3 million during this period, the increase in the interest expense of \$7.9 million, and general and administrative expenses of \$9.0 million, offset with a non-cash unrealized gain of \$7.2 million due to the change in the fair value of risk management contracts.

Funds Flows from Operations

| | Q3 | | Year to Date | |
|----------------------------|-----------|------------|--------------|------------|
| | 2009 | 2008 | 2009 | 2008 |
| Funds flow from operations | \$ 55,677 | \$ 117,032 | \$ 126,159 | \$ 217,173 |
| \$ per share, diluted | 0.25 | 0.52 | 0.58 | 1.03 |

Despite the significant reduction in the prices realized upon the sale of oil during the nine months of 2009 (a 46% reduction), the Company continued to generate positive cash flow from operations. The funds flow from operations during the nine months of 2009 totaled \$126.2 million.

Funds flow from operations for the third quarter of 2009 was reduced by \$61.3 million over the same period of 2008. This reduction is primarily attributable to a reduction in net back of \$21.63 per boe, from \$58.20 per boe in the third quarter of 2008 to \$36.57 per boe in the same period of 2009. The decrease in net back is due to a decrease in realized prices from \$91.11 boe to \$55.31 boe. This reduction in the net back was offset by the increase in oil production (almost 57%) at the Rubiales field.

The following table shows the reconciliation of funds flow from operations to cash flow from operating activities for the third quarter 2009 as compared with the third quarter of 2008:

| | Q3 | | Year to Date | |
|---------------------------------------|-----------|------------|--------------|------------|
| | 2009 | 2008 | 2009 | 2008 |
| Funds flow from operating activities | 64,583 | 97,518 | 107,796 | 155,832 |
| Changes in non-cash working capital | (8,906) | 19,514 | 18,363 | 61,341 |
| Funds flow from operations (non-GAAP) | \$ 55,677 | \$ 117,032 | \$ 126,159 | \$ 217,173 |

Capital Expenditures

Total cash capital expenditures during the nine months of 2009 totalled \$272.6 million. The actual cash capital expenditures of the period were \$88.1 million of which \$5.82 million went into exploration activities including seismic, aerogravimetry, aeromagnetometry and drilling (\$3.61 million to geophysics and \$2.21 million to drilling of wells), \$52.16 million were invested in the expansion and construction of production infrastructure and \$30.12 million in production drilling activities.

For the entire year 2009 the projected capital expenditures are \$376.7 million distributed as follows: exploration \$74.3 million, development drilling \$103.8 million, and production facilities \$198.6 million.

In line with the capital drilling expenditures, the Company has reduced the drilling time of horizontal wells from 16 days to 13 days on average (including completion), generating considerable savings of \$3.7 million during the third quarter of 2009.

The Company has a substantial plan of development to bring the current gross capacity of the Rubiales field of 59,395 gross bbl/d (net 21,207 bbl/d) to 100,000 gross bbl/d (net – 36,000 bbl/d) by the fourth quarter of 2009, when the ODL pipeline will be operational.

In the light/medium blocks we expect to increase the production to 9,000 bbl/d by the end of the year. At La Creciente field we expect to increase gas production to 80 mmscf/d at the beginning of 2010 pending the removal of the bottleneck in the transportation system.

On the exploration side, the Company has re-examined its commitments, and will concentrate its activities during 2009 in the Quifa block and on those blocks for which it has immediate contractual obligations to the Agencia Nacional de Hidrocarburos (“ANH”).

The Company announced on November 4, 2009 an expanded capital plan for 2010 that includes an \$853 million capital expenditure program. With this investment program the Company will double its net production, after royalties, from the current estimate for year end 2009 of 46,000 boe per day to 92,000 boe at the end of next year. The \$853 million capital program for 2010 includes \$165.5 million for development drilling, \$190.8 million for exploration, \$471.8 million for production facilities and \$25 million to advance the STAR pilot project. This is an increase of \$471 million over the 2009 capital expenditures and \$394 million over the previously projected 2010 budget.

Liquidity and Capital Resources

Liquidity

Funds used by operating activities during the third quarter of 2009 were \$55.7 million (2008 - \$117.0 million). Since the acquisitions of Rubiales Holdings, Pacific Stratus, and Kappa Energy, the Company has been generating cash flows from operations from the sale of crude oil and natural gas and continues to plan for increased future production.

As of September 30, 2009, the Company held debt denominated in Colombian Pesos and US dollars for a total amount of \$251.6 million (December 31, 2008 - \$30.0 million). Of the total debt position of \$251.6 million, \$75.0 million was incurred during the third quarter of 2009.

During the third quarter of 2008, the Company issued convertible debt resulting in net proceeds after costs of \$216 million. The debt is repayable August 29, 2013 and bears interest at 8%, which is payable semi-annually in June and December. The proceeds were used for the Kappa Acquisition and for general working capital purposes.

As of September 30, 2009 the Company had working capital of \$118.6 million primarily due to cash and cash equivalents of \$165.4 million, \$113.9 million of account receivables and \$160.7 million of accounts payable and accrued liabilities on services rendered by contractors and suppliers as of the end of September 2009.

Possible sources of funds available to the Company to finance its capital expenditure program and operations include cash flows from operations, which are expected to continue to increase with anticipated increases in production and expected recovery of oil and natural gas prices, the issuance of additional common shares (if necessary), existing working capital and incurring new debt.

On April 3, 2009, the Company obtained a \$50.0 million one-year term loan bearing interest at 550 basis points above the Citibank N.A. Nassau quoted rate for dollars in the London market. Drawdown occurred on April 7, 2009.

At September 30, 2009, the Company has a syndicated \$250 million extendible revolving credit facility with a stated term date of June 30, 2013. The facility is available on a revolving basis for a period of 24 months. On May 5, 2011, the facility will be available on a non-revolving basis for a 26 month term with principal and interest payable on a quarterly basis. At September 30, 2009, \$225 million (December 31, 2008 - \$nil) was drawn under this credit facility. Under the terms of the revolving credit facility, the Company is required to maintain (1) a debt to EBITDA ratio of less than 3.5; (2) a guaranteed debt to EBITDA ratio of less than 2.5; (3) current ratio of greater than 1.0; (4) a reserve tail ratio, which is defined as net present value of proved reserve divided by total debt, of less than 1.4; and (5) to maintain at least \$5 million in cash or banking commitments. The Company was fully compliant with these financial covenants at September 30, 2009. The revolving credit facility is secured by a first floating charge over the Company's reserve base and its assets.

The Company used the proceeds from the facility for the development of its oil infrastructure (including costs of drilling, oil dehydration and water treatment) to increase the production capacity of the Rubiales and Piriri fields up to 100,000 bbl/d by the end of 2009, as well as for general working capital purposes and the repayment of short-term debt. The availability of the facility allowed the Company to maintain its originally budgeted capital expenditure plan for 2009, thus paving the way for further growth in production and in the previously announced exploration program.

In February 2009, the Colombian branch of ODL received credit approval for a \$260 million debt facility, in Colombian Pesos equivalent, from a Colombian banking group (AVAL) to ensure funding for the completion of the phase one of the ODL pipeline project. As of September 30, 2009, these funds have been fully drawn.

The original development plan for Rubiales called for the expansion of the existing production facility (CPF1) to a capacity of 113,000 bbl/d and the construction of a second facility (CPF2) with an additional capacity of 50,000 bbl/d. A redesigned CPF2, with a capacity up to 50,000 bbl/d, will be operational in the third quarter of 2010. This re-engineering will synchronize the development of the production and pumping facilities with the original production profile for the field.

In parallel with the reshaping of the capital expenditure profile, the phase I of the ODL pipeline has entered in operation during the third quarter of 2009 connecting the Rubiales field to the main Colombian oil transportation system, significantly improving the Company's costs of transportation and allowing early pumping of Rubiales' production, even before the main pumping facilities are completed. A phase II of the ODL pipeline construction has been planned by the Company which will see the pipeline reaching a capacity, without additional boosters, of 170,000 bbl/d by the first quarter of 2010.

At its light and medium oil assets in Colombia, and at the La Creciente natural gas field, the Company will continue to focus on developing the proven reserves with a goal of reaching its gross production targets for 2009 of 9,000 bopd and 80 mmscf/d, respectively. While serving the goal of maximizing cash flow, this will allow the Company to continue to increase the certainty of its resource base.

On the exploration side, the Company has re-examined its commitments, and will concentrate its activity during 2009 in Quifa and in those blocks for which it has immediate contractual obligations with the ANH to explore. The Company anticipates meeting all of its exploration obligations and remains committed to its exploration program, recognizing its major exploration position in Colombia, which management regards as one of the Company's most enduring competitive advantages.

Selected Quarterly Information

| | Q3 | Q2 | Q1 | Q4 | Q3 | Q2 | Q1 | Q4 |
|--|-----------|-----------|---------|---------|---------|---------|-----------|---------|
| <i>(In thousands of US\$ except per share amounts or as noted)</i> | 2009 | 2009 | 2009 | 2008 | 2008 | 2008 | 2008 | 2007 |
| Financials: | | | | | | | | |
| Net sales | 156,557 | 160,994 | 110,000 | 123,216 | 202,354 | 158,567 | 94,927 | 53,897 |
| Net income (loss) for the period | (63,107) | (118,540) | 66,536 | 12,971 | 78,324 | 42,128 | (56,309) | 13,599 |
| Capital expenditures | 88,141 | 83,640 | 100,823 | 123,652 | 66,311 | 64,877 | 25,998 | 21,088 |
| Funds flow from operations (1) | 55,677 | 38,934 | 43,966 | 40,810 | 117,032 | 62,145 | 37,995 | 30,529 |
| Earnings (loss) per share (2) | | | | | | | | |
| - basic | \$ (0.29) | \$ (0.56) | \$ 0.32 | \$ 0.06 | \$ 0.37 | \$ 0.21 | \$ (0.32) | \$ 0.12 |
| - diluted | \$ (0.29) | \$ (0.56) | \$ 0.31 | \$ 0.06 | \$ 0.35 | \$ 0.19 | \$ (0.32) | \$ 0.11 |
| Operations: | | | | | | | | |
| Operating netback (\$/boe) (3) | | | | | | | | |
| Crude oil and natural gas sales price | 55.31 | 45.05 | 35.65 | 43.23 | 91.11 | 85.93 | 69.90 | 68.78 |
| Lifting cost | 2.85 | 2.70 | 2.23 | 3.92 | 4.21 | 4.09 | 3.55 | 4.63 |
| Transportation | 11.64 | 9.83 | 6.90 | 7.12 | 8.77 | 8.93 | 15.17 | 12.44 |
| Upgrading cost (Diluent including transportation) | 7.73 | 5.57 | 5.91 | 8.55 | 14.88 | 15.47 | 12.64 | - |
| Other production cost | (3.48) | 9.52 | 0.24 | 9.70 | 5.05 | 4.20 | 4.46 | 6.07 |
| Operating netback | 36.57 | 17.43 | 20.37 | 13.94 | 58.20 | 53.24 | 34.08 | 45.64 |
| Average daily crude oil sold (Bbl/day) | 24,438 | 34,428 | 25,755 | 24,549 | 19,045 | 14,901 | 10,658 | 8,517 |
| Average daily natural gas sold (Boe/day) (4) | 6,669 | 5,283 | 8,528 | 6,770 | 5,363 | 5,603 | 4,431 | - |
| Average daily oil and gas sold (Boe/day) | 31,107 | 39,711 | 34,283 | 31,319 | 24,408 | 20,504 | 15,089 | 8,517 |

Figures for the first quarter of 2008 include 100% of Pacific Stratus' operations and net income from January 23, 2008 to March 31, 2008.

- (1) Calculated based on cash flow from operations before changes in non-cash operating working capital.
- (2) Combined operating netback data is based on weighted average daily production sold.
- (3) On May 9, 2008 subsequent to the quarter end the Company consolidated its common shares on a 1:6 basis by issuing one common share for every six common shares outstanding. On March 9, 2007, the Company split its issued and outstanding common shares on a 7:1 basis by exchanging seven common shares for every one common share outstanding. All references to earnings per share, weighted average number of common shares outstanding, common shares issued and outstanding and authorized common shares have been adjusted to reflect the share split and subsequent share consolidation.
- (4) Operating netback data based on weighted average daily production sold.

The Company restated its 2007 annual consolidated financial statements for the year ended December 31, 2007, and each of the 2008 interim financial statements with respect to the application of CICA 3465 – Accounting Income Tax. The Company's Colombian operations are eligible for a special 40% deduction in the year of acquisition of qualified expenditures. As the benefit is greater than the cost, the application of CICA 3465 effectively reduces the cost of the eligible property acquired and the future income tax asset is recognized. The future income tax expense is recognized upon the deduction of this special 40% deduction when calculating current income tax expense for the period. The effect is to recognize the special 40% deduction through a reduction in the cost of oil and properties and hence a reduction in depreciation and depletion over the life of the asset compared to a direct recognition of the income tax benefit in the year the eligible expenditure was made. The previous quarters have been restated as follows:

| | 2008 | | | | | |
|--|-----------|-----------|-----------|-----------|-----------|-----------|
| | Q3 | | Q2 | | Q1 | |
| | Prev | Rest | Prev | Rest | Prev | Rest |
| Oil and gas properties | 1,947,006 | 1,908,901 | 1,604,156 | 1,584,110 | 1,546,677 | 1,534,190 |
| Future income tax liability | 495,744 | 478,796 | 401,015 | 393,663 | 424,895 | 420,037 |
| Retained earnings | (94,756) | (73,599) | (8,386) | 4,308 | 38,807 | 46,436 |
| Depletion, depreciation and amortization | 25,101 | 24,770 | 23,215 | 22,902 | 19,040 | 18,897 |
| Future income tax expense | 8,048 | 16,425 | 45 | 5,423 | - | 3,233 |
| Foreign exchange (gain) loss | - | - | - | - | - | - |
| Net Income | 86,370 | 77,908 | 47,193 | 42,128 | (53,219) | (56,309) |
| Net Income per share - Basic | 0.41 | 0.37 | 0.23 | 0.21 | (0.30) | (0.32) |
| Net Income per share - Diluted | 0.41 | 0.37 | 0.21 | 0.19 | (0.30) | (0.32) |

| | 2007 | | | | | |
|--|---------|---------|---------|---------|--------|--------|
| | Q4 | | Q3 | | Q2 | |
| | Prev | Rest | Prev | Rest | Prev | Rest |
| Oil and gas properties | 611,249 | 600,875 | 284,217 | 279,913 | - | - |
| Future income tax | 166,593 | 160,757 | 16,270 | 17,095 | - | - |
| Retained earnings | 14,412 | 9,873 | 1,894 | 8,767 | - | - |
| Depletion, depreciation and amortization | 18,951 | 18,617 | 2,709 | 2,709 | - | - |
| Future income tax expense | (3,905) | 968 | 1,609 | 1,609 | - | - |
| Foreign exchange (gain) loss | - | - | - | - | - | - |
| Net Income | 17,814 | 13,275 | 279 | 630 | (918) | (918) |
| Net Income per share - Basic | 0.16 | 0.12 | 0.00 | 0.01 | (0.06) | (0.06) |
| Net Income per share - Diluted | 0.14 | 0.10 | 0.00 | 0.01 | (0.06) | (0.06) |

The Restatement had no effect on reported cash provided by operating activities

The following discussion highlights some of the significant factors that impacted on the results in the eight most recently completed quarters ended September 30, 2009:

During the third quarter of 2009, net sales totalled \$156.6 million, which were lower by \$4.4 million over the previous quarter, due to the settlement of the overlift position recognized in the prior period of 455,000 boe amounting to \$19.4 million, offset with increase in the crude and gas production, which resulted in a slight reduction of the volume of sales as compared to the second quarter of 2009 (a 2% reduction). The effect of the lower volume of sales was offset by the increase in the combined realized price of \$10.26 per barrel (22%) over the second quarter of 2009.

During the second quarter of 2009, net sales totalled \$160.9 million, which were higher by \$50.9 million over the previous quarter, due to the increase in both, the combined realized price of \$9.4 per barrel (a 26% increase) as well as the volume of sales from 34,283 boe/d in the first quarter of 2009 to 39,711 boe/d in the second quarter, a 16% increase. Additionally, the operating costs in the second quarter of 2009 totaled \$27.62 per barrel which was negatively affected by the overlift position of 455,000 boe as of June 30, 2009 amounting to \$19.4 million, or \$5.44 per barrel.

During the first quarter of 2009, net sales were reduced by \$13.2 million to \$110.0 million over the previous quarter due to a reduction in realized oil and gas prices. Even though the production sold during this quarter was increased by 9% to 3.1 million bbl, the average realized price was 18% lower at \$35.65 per bbl in the first quarter of 2009 in comparison to \$43.23 per bbl in the fourth quarter of 2008.

Revenue in the fourth quarter of 2008 fell by \$79.1 million to \$123.2 million in comparison to the previous quarter in 2008, primarily due to significantly lower international oil and gas prices realized, in part compensated by higher crude oil production from the Rubiales field. Combined average oil and gas selling prices fell by \$47.88/boe over the fourth quarter to \$43.23/boe (53%) when compared to the prior quarter, due to the strong reduction in oil prices. The average daily volume at oil and gas sold in the fourth quarter increased to 31,319 boe/d from 24,408 boe/d in the prior quarter, as a result of the drilling program initiated during 2008 and the optimization of field facilities to store, load and transport the crude oil from the Rubiales field. Operating netback was significantly reduced by \$44.26 boe to \$13.94, in comparison to the prior quarter primarily due to the reduction in realized prices in the fourth quarter over the third quarter and higher production costs, as detailed in the Operating Costs section.

Revenue in the third quarter of 2008 increased \$43.8 million over the second quarter of 2008 to \$202.4 million primarily due to higher oil and gas prices realized and higher production. Operating netback improved primarily due to increased realized prices in the third quarter over the second quarter.

Revenue in the second quarter of 2008 increased \$63.6 million over the first quarter of 2008 to \$158.6 million primarily due to higher oil and gas prices realized and higher production. Net income increased by \$97.9 million over the previous quarter primarily due to increased revenues, a decrease in the non-cash stock compensation of \$31.0 million and a decrease in foreign exchange loss of \$52.6 million.

During the first quarter of 2008, net sales increased by \$41.0 million to \$94.9 million over the previous quarter due to higher production, increasing oil and gas prices, higher crude oil volume, sold in the international market due to the Company's new commercial scheme, and revenue from Pacific Stratus properties subsequent to its acquisition. Net income decreased by \$69.3 million from the prior quarter due principally to increased DD&A expenses, non-cash stock based compensation expense of \$31.3 million, non-cash foreign exchange loss of \$41.0 million and partially offset by interest income and future income tax recovery.

During the fourth quarter of 2007, sales increased by \$27.4 million over the previous quarter primarily due to increasing commodity prices, increasing production at the Rubiales field, selling 3,000 bbl/d in the international market for the first time according to a new operational and commercial scheme, instead of domestically, and the inclusion of revenue from the Company's variable interest entity, Transportadora del Meta S.A. Net income increased by \$16.2 million from the prior quarter as a result of higher revenue combined with a reduction in stock-based compensation, as a majority of the stock options were issued in the previous quarter and the foreign exchange gain more than offset the impact of the increase in operating expenses due to an increase in water dehydration and treatment costs, in general and administrative expenses, in depletion, depreciation and amortization due to the increase in the value of oil and gas properties subject to depletion and future development costs to bring proved reserves to development, and income tax expense.

Outstanding Share Data

Issued and Fully Paid Common Shares

On March 9, 2007, the Company split its common shares on a 7:1 basis and on May 9, 2008 the Company consolidated its common shares on a 1:6 basis. All share and per share amounts in this MD&A have been adjusted to reflect the share split and subsequent share consolidation.

As at September 30, 2009, 214,575,975 common shares were issued and outstanding

The Company does not have shares subject to escrow restrictions or pooling agreements.

Stock Options and Warrants

As at September 30, 2009, 44,311,220 warrants to acquire an equal number of common shares were outstanding and exercisable (44,803,552 – December 31, 2008) and 16,769,557 stock options were outstanding (15,051,885 – December 31, 2008), of which all were exercisable.

Subsequent to September 30, 2009, 4,310,000 options were granted with an exercise price of C\$13.09.

New Accounting Pronouncements

Adopted

Goodwill and intangible assets

In February 2008, the CICA issued Section 3064, "Goodwill and Intangible Assets", replacing Section 3062, "Goodwill and Other Intangible Assets" and Section 3450, "Research and Development Costs". The changes are applicable to financial statements relating to fiscal years beginning on or after October 1, 2008. Accordingly, the Company adopted the new standards for its fiscal year beginning January 1, 2009. The new standard establishes the recognition, measurement, presentation and disclosure of goodwill subsequent to its initial recognition and of intangible assets. This new guidance requires recognizing all goodwill and intangible assets in accordance with CICA section 1000, "Financial Statement Concepts." Section 3064 has eliminated the

practice of recognizing items as assets that do not meet the section 1000 definition and recognition criteria. Under this new guidance, fewer items meet the criteria for capitalization.

Future accounting changes

International Financial Reporting Standards

The Accounting Standards Board confirmed recently that public companies will be required to report under IFRS effective January 1, 2011. The Company is currently assessing the impact of adopting IFRS, including an examination of recognition, measurement and disclosure differences. The Company has launched a project for the IFRS scoping process with the advice of an international accounting firm and will complete a transition plan during the fourth quarter in order to ensure successful implementation within the required time frame. The Company will continue to monitor any changes in the adoption of IFRS and any key information will be disclosed as it becomes available during the transition period.

Business Combinations/Consolidated Financial Statements/Non-Controlling Interests

In January 2009, the CICA adopted sections 1582, "Business Combinations", 1601, "Consolidated Financial Statements", and 1602, "Non-Controlling Interests" which superseded current sections 1581, "Business Combinations" and 1600 "Consolidated Financial Statements". These Sections will be applied prospectively to business combinations for which the acquisition date is on or after the beginning of the first annual reporting period beginning on or after January 1, 2011. Earlier adoption is permitted. If an entity applies these Sections before January 1, 2011, it will disclose that fact and apply each of the new sections concurrently. These new sections were created to converge Canadian GAAP with IFRS.

Under the guidance of new section 1582, the purchase price used in a business combination is based on the fair value of shares exchanged at their market price at the date of the exchange. Currently the purchase price used is based on the market price of the shares for a reasonable period before and after acquisition is agreed and announced. This new guidance generally requires all acquisition costs to be expensed, which currently are capitalized as part of the purchase price. Contingent liabilities are to be recognized at fair value at the acquisition date and re-measured at fair value through earnings each period until settled. Currently only contingent liabilities that are resolved and payable are included in the cost to acquire the business. In addition, negative goodwill is required to be recognized immediately in earnings, unlike the current requirement to eliminate it by deducting it from non-current assets in the purchase price allocation. Section 1582 is effective for the Company on January 1, 2011 with prospective application and early adoption permitted.

Under the guidance of new section 1602, when there is a change in control the previously held interest is revalued at fair value. Currently a gain of control is accounted for using the purchase method and a loss of control is accounted for as a sale resulting in a gain or loss in earnings. Minority interest currently referred to as non-controlling interest, and is presented within equity is recorded at carrying amount and can only be in a deficit position if the non-controlling interest has an obligation to fund the losses. Under the new guidance non-controlling interest can be in a deficit position because it is recorded at fair value.

Critical Accounting Policies and Estimates

The Company's financial statements are prepared in accordance with Canadian GAAP, which require management to make judgments, estimates and assumptions, which may have a significant impact on the financial statements. A summary of the Company's significant accounting policies can be found in Note 1 to the Company's 2008 consolidated financial statements. The following is a discussion of those accounting policies and estimates that are considered critical in the determination of the Company's financial results.

Capital Assets – Full Cost Accounting

The Company follows the full cost method of accounting. Under the full cost method of accounting, capitalized costs are subject to a country-by-country cost centre impairment test. Under the successful efforts method of accounting, the costs are aggregated on a property-by-property basis and the carrying value of each property is subject to an impairment test. These policies may result in a different carrying value for capital assets and a different net income. The full cost method is the method most commonly followed by the Company's peer group.

Under full cost accounting, in order to test impairment, a limit is placed on the carrying value of the net capitalized costs in each cost centre. Impairment exists when the carrying value of developed properties of a cost centre exceeds the estimated undiscounted future net cash flows associated with the cost centre's proved reserves. Costs relating to undeveloped properties are subject to individual impairment assessments and when impairment exists is included in the basis to calculate depletion. If impairment is determined to exist, the costs carried on the balance sheet in excess of the discounted future net cash flows associated with the cost centre's proved plus probably reserves are charged to income.

Reserve Estimates

Reserve estimates can have a significant impact on net income and the carrying value of capital assets. The process of estimating reserves requires significant judgment based on available geological, geophysical, engineering, and economic data, projected rates of production, estimated commodity price forecasts and the timing of future expenditures, all of which are subject to interpretation and uncertainty. Reserve estimates impact net income through depletion expense and the application of impairment tests. Revisions or changes in reserve estimates can have either a positive or a negative impact on net income and can impact the carrying amount of capital assets.

Future Income Taxes

The Company recognizes a future income tax liability based on estimates of temporary differences between the book and tax value of its assets. An estimate is also used for both the timing and tax rate upon reversal of the temporary differences. Actual differences and the timing of reversals may differ from estimates, impacting the future income tax balance and net income.

Changes in Accounting Policies

In January 2009, the CICA issued Section 1582, "Business Combinations", which replaces former guidance on business combinations. Section 1582 establishes principles and requirements of the acquisition method for business combinations and related disclosures. This statement applies prospectively to business combinations for which the acquisition date is on or after the beginning of the first annual reporting period beginning on or after January 2011 with earlier application permitted.

In January 2009, the CICA issued Sections 1601 "Consolidated Financial Statements", and 1602, "Non-controlling Interests", which replaces existing guidance. Section 1601 establishes standards for the preparation of consolidated financial statements. Section 1602 provides guidance on accounting for a non-controlling interest in a subsidiary in consolidated financial statements subsequent to a business combination. These standards are effective on or after the beginning of the first annual reporting period beginning on or after January 2011 with earlier application permitted.

International Financial Reporting Standards

In February 2008, the AcSB confirmed the convergence of Canadian GAAP with International Financial Reporting Standards ("IFRS") will be required for interim and annual financial statements effective for fiscal years beginning on or after January 1, 2011, including comparatives for 2010.

The International Accounting Standards Board ("IASB") has also issued an exposure draft relating to certain amendments and exemptions to IFRS 1, *First-time Adoption of International Financial Reporting Standards*. It is anticipated that this exposure draft will not result in an amended IFRS 1 standard until late 2009. The amendment, if implemented, will permit the Company to apply IFRS prospectively by utilizing its current reserves at the transition date to allocate the Company's full cost pool, with the provision that a ceiling test, under IFRS standards, be conducted at the transition date.

Although the amended IFRS 1 standard would provide relief, the changeover to IFRS represents a significant change in accounting standards and the transition from current Canadian GAAP to IFRS will be a significant undertaking that may materially affect the Company's reported financial position and reported results of operations.

The Company has completed its high-level IFRS impact study and has established a preliminary timeline for the conversion project. The impact study included a preliminary assessment of the differences between Canadian GAAP and IFRS and the potential effects of IFRS to accounting and reporting processes, information systems, business processes and external disclosures. This assessment has provided insight into what are anticipated to be the most significant areas of difference applicable to the Company.

During the next phase of the project, scheduled to take place during the fourth quarter of 2009, the Company will perform an in-depth review of the significant areas of difference, identified during the preliminary assessment, in order to identify all specific Canadian GAAP and IFRS differences and select ongoing IFRS policies. Key areas addressed will also be reviewed to determine any information technology issues, the impact on internal controls over financial reporting and the impact on business activities including the effect, if any, on covenants. Where required, external advisors will be retained and assist management to generate comparative 2010 consolidated financial statements under Canadian GAAP and IFRS starting the first quarter of 2010. Staff training programs begun in 2009 and will continue throughout the project implementation.

The Company will also continue to monitor standards development as issued by the IASB and the AcSB as well as regulatory developments as issued by the Canadian Securities Administrators (CSA), which may affect the timing, nature or disclosure of its adoption of IFRS.

Adopted

a) Goodwill and Intangible Assets

In February 2008, the CICA issued Section 3064, "Goodwill and Intangible Assets", replacing Section 3062, "Goodwill and Other Intangible Assets" and Section 3450, "Research and Development Costs". The changes are applicable to financial statements relating to fiscal years beginning on or after October 1, 2008. Accordingly, the Company retrospectively adopted the new standard for its fiscal year beginning January 1, 2009. The new standard establishes the recognition, measurement, presentation and disclosure of goodwill subsequent to its initial recognition and of intangible assets. This new guidance requires recognizing all goodwill and intangible assets in accordance with CICA section 1000, "Financial Statement Concepts." Section 3064 has eliminated the practice of recognizing items as assets that do not meet the section 1000 definition and recognition criteria. Under this new guidance, fewer items meet the criteria for capitalization. The adoption of this standard had no significant impact on the Company's consolidated financial statements.

b) Credit Risk and Fair Value of Financial Assets and Liabilities

On January 1, 2009, the Company retrospectively adopted the CICA's EIC-173, "Credit Risk and the Fair Value of Financial Assets and Financial Liabilities". This abstract provides guidance on how to take into account credit risk of an entity and its counterparty when determining the fair value of the financial assets and financial liabilities, including derivative instruments. The adoption of this abstract did not have a significant impact on the Company's consolidated financial statements as at September 30, 2009.

c) Leases

Leases are classified as either capital or operating. Assets that are held by the Company under leases, which transfer to the Company substantially all the benefits and risks of ownership, are accounted for as assets acquired under capital leases. The capitalization lease obligations reflect the present value of future lease payments, discounted at an appropriate interest rate. Leases that are not classified as capital leases are accounted for as operating leases with payments included in operating expenses in the year incurred.

Pending Accounting Pronouncement

Financial Instruments – Disclosures

In May 2009, the CICA amended Section 3862, Financial Instruments – Disclosures, to include additional disclosure requirements about fair value measurement for financial instruments and liquidity risk disclosures. These amendments require a three level hierarchy that reflects the significance of the inputs used in making the fair value measurements. Fair values of assets and liabilities included in Level 1 are determined by reference to quoted prices in active markets for identical assets and liabilities. Assets and liabilities in Level 2 include valuations using inputs other than quoted prices for which all significant outputs are observable, either directly or indirectly. Level 3 valuations are based on inputs that are unobservable and significant to the overall fair value measurement. These amendments are effective for the Company on December 31, 2009.

Commitments and Contingencies

As part of the Company's normal course of business, the Company entered into arrangements that will impact the Company's future operations and liquidity, some of which are already reflected as liabilities in the consolidated financial statements at year end. The principal commitments of the Company are ship or pay arrangements on gas transportation, asset retirement obligations, debt repayments, service contracts with suppliers in relation with the exploration and operation of oil properties and engineering and construction contracts, among others. Commitments as of September 30, 2009 are summarized in the following table:

| | 2009 | 2010 | 2011 | 2012 | 2013 | Subsequent to 2013 | Total | |
|--|-------------------|-------------------|-------------------|-------------------|------------------|-----------------------|-------------------|-----|
| Operating leases | \$ 465 | \$ 1,486 | \$ 40 | \$ - | \$ - | \$ - | \$ 1,991 | (a) |
| Transportation and processing commitments | 9,075 | 34,968 | 32,121 | 29,375 | 26,645 | 10,265 | 142,449 | (b) |
| Minimum work commitments | 84,565 | 135,220 | 69,350 | 36,808 | 29,267 | 46,150 | 401,360 | (c) |
| Abandonment obligations | 1,563 | 565 | 1,015 | 327 | 284 | 33,094 | 36,847 | (d) |
| Other service contract | 1,336 | 1,995 | 2,095 | 2,199 | 2,309 | 7,275 | 17,210 | (e) |
| Repayment of debt | 24,794 | 4,549 | 87,984 | 117,064 | 33,812 | 21,361 | 289,564 | (f) |
| BOOMT Contract (Power Generation Rubiales Field) | 684 | 2,878 | 3,609 | 4,564 | 5,687 | 21,361 | 38,783 | (g) |
| Total | \$ 122,482 | \$ 181,661 | \$ 196,213 | \$ 190,338 | \$ 98,004 | \$ 139,506 | \$ 928,204 | |

The Company has various commitments in place in the ordinary course of business between the fourth quarter of 2009 and subsequent to 2013:

- a) Operating leases of \$1.9 million mainly related to office rental in Bogota for the remainder of 2009 and 2010.
- b) Ship or pay contracts totaling \$142.4 million as follows: \$114 million signed with ODL for the transportation of crude oil from the Rubiales field to the Colombia's oil transportation system, and \$28.4 million signed with Promigas for gas transportation from La Creciente field to connect the Cartagena gas pipeline to deliver the product to customer's facilities.
- c) Minimum capital investments agreed in contracts with Ecopetrol and ANH in Colombia that include acquisition and processing of seismic data and drilling exploration wells in Colombia (\$352.7 million), as well as exploration and drilling activities in Peru (\$48.7 million).
- d) The amount of the asset retirement obligation considers the present as well as the future obligations on drilling of wells or construction of facilities.
- e) Service contracts with suppliers for \$17.2 million in relation with the exploration and operation of oil properties and engineering and construction contracts.
- f) Debt repayment of \$289.6 million on the short and long term debt, details of which are in the Liquidity and Capital Resources section. This amount includes the repayment of the revolving line of credit with RBL.
- g) Corresponds to a BOOMT (Built, Operate, Own, Maintain and Transfer) contract signed with Energy International Corp. for power generation at the Rubiales and Piriri fields until June 2016, totaling \$38.8 million. This amount corresponds to the share on the contractual minimum lease payments which was recognized by the company as a capital lease as of September 30, 2009. Operational rates include the maintenance and service fees as well as the cost of the equipment throughout the life of the contract.

Disclosure about the Company's significant commitments can be found in note 13 to the consolidated financial statements. The Company has no off-balance sheet arrangements.

Certain association contracts signed before 2003 with Ecopetrol include a clause in which at any time Ecopetrol may commence participating in the operation of the new discovery made by its Associates, without prejudice to the Associates' right to be reimbursed for the investments made on their sole account and risk (back-in right). The contract provides that if Ecopetrol decides to declare the commerciality of the field and participate in the commercial phase of the association contract, then the Associates shall have the right to be reimbursed for 200% of the total costs incurred during the exploration phase of the contract. Once the reimbursement has been made, Ecopetrol is entitled to acquire a 50% share of the oil production of the fields.

The Company is involved in various claims and litigation arising in the normal course of business. While the outcome of these matters is uncertain and there can be no assurance that such matters will be resolved in the Company's favor, the Company does not currently believe that the outcome of adverse decisions in any pending or threatened proceedings related to these and other matters or any amount which it may be required to pay by reason thereof would have a material impact on its financial position, results of operations or cash flows.

Related-party transactions

- a) On April 16, 2009, 538,334 common shares (\$3.3 million) of the Company were issued to a director of the Company as settlement of a contingent consideration on acquisition of La Creciente by Pacific Stratus in 2004.
- b) For the three and nine months ended September 30, 2009, the Company paid Endeavour Financial Corp. ("Endeavour"), a Company related by way of a director in common, \$45 and \$135 in retainer fees respectively (three and nine months ended September 30, 2009 - \$nil and \$105). The Company also paid Endeavour financing fees of \$nil and \$3 million (2008 - nil) for the three and nine months ended September 30, 2009, for the ODL pipeline pursuant to an advisory agreement dated November 8, 2007.
- c) On May 5, 2009 the Company closed on initial commitments totaling \$180 million of a senior secured revolving credit facility of up to \$250 million. The facility consists of \$50 million commitments from each of BNP Paribas, Calyon and Banco Davivienda S.A. and \$30 million from West LB A.G. In June 2009, the Company paid Endeavour an amount of \$2.6 million in retainer and advisory fees for the arrangement of this revolving credit facility. During the three months ended September 30, 2009, the Company received an additional \$45 million under the revolving credit facility and paid Endeavour an amount of \$0.9 million in advisory fees related to the additional credit.
- d) In June 2007, the Company entered into a 5-year lease agreement with Blue Pacific Assets Corp. ("Blue Pacific"), a British Virgin Islands corporation, for administrative office space in one of its Bogota, Colombia locations. Monthly rent expense of \$55 is payable to Blue Pacific under this agreement. Three directors and officers of the Company control, or provide investment advice to the holders of 75% of the shares of Blue Pacific. In addition, the Company has a receivable of \$15 from Blue Pacific related to certain administrative costs paid by the Company on behalf of Blue Pacific.
- e) As at September 30, 2009 the Company has an accounts receivable in the amount of \$225 (December 31, 2008 - \$13) from Medoro Resources Ltd., a Company related by way of a director and two officers in common. The receivable balance is related to the Company's share of general and office expenses, including administrative support and office premises in Canada.
- f) Loans receivable from related parties in the aggregate amount of \$308 (December 31, 2008 – nil) are due from one director and one officer of the Company. The loans are non-interest bearing and repayable in equal monthly payments over a 48-month term.

All these transactions are measured at the exchange amount, which is the amount of consideration established and agreed to by the related parties.

Risks and Uncertainties

The business and operations of the Company will be subject to a number of risks. The Company considers the risks set out below to be the most significant to potential investors in the Company, but not all of the risks associated with an investment in securities of the Company. If any of these risks materialize into actual events or circumstances or other possible additional risks and uncertainties of which the Company is currently unaware or which it considers not to be material in relation to the Company's business, actually occur, the Company's assets, liabilities, financial condition, results of operations (including future results of operations), business and business prospects, are likely to be materially and adversely affected. In such circumstances, the price of the Company's securities could decline and investors may lose all or part of their investment.

Fluctuating Prices

Oil and gas prices will have a direct impact on the Company's earnings and are subject to volatile price fluctuations. The Company's revenues are expected to be in large part derived from the extraction and sale of oil and natural gas. The price of oil will be affected by numerous factors beyond the Company's control, including international economic and political trends, expectations of inflation, war, currency exchange fluctuations, interest rates, global or regional consumption patterns, speculative activities and increased production due to new extraction developments and improved extraction and production methods. Any substantial decline in the prices of oil or natural gas could have a material adverse effect on the Company and the level of its oil and natural gas reserves.

Prices varied considerably throughout 2008 and in August 2008 the price of oil decreased significantly, concurrent with the downturn in the global economy, although prices have slowly recovered in 2009. Decreases in oil and natural gas prices typically result in a reduction of the Company's net production revenue and may change the economics of producing from some wells which could result in a reduction in the volume of the Company's reserves. Any further substantial declines in the prices of crude oil or natural gas could also result in delay or cancellation of existing or future drilling, development or construction programs or the curtailment of production. All of these factors could result in a material decrease in the Company's net

production revenue, cash flows and profitability causing a reduction in its oil and gas acquisition and development activities. In addition, bank borrowings available to the Company will in part be determined by the Company's borrowing base. A sustained material decline in prices from historical average prices could further reduce such borrowing base, therefore reducing the bank credit available and could require that a portion of its bank debt, if any, be repaid.

From time to time the Company has and may in the future enter into agreements to receive fixed prices on its oil and natural gas production to offset the risk of revenue losses if commodity prices decline; however, if commodity prices increase beyond the levels set in such agreements, the Company will not benefit from such increases.

Global Financial Conditions

Current global financial conditions have been subject to increased volatility and numerous commercial and financial enterprises have either gone into bankruptcy or creditor protection or have had to be rescued by governmental authorities. Access to public financing has been negatively impacted by sub-prime mortgage defaults in the United States, the liquidity crisis affecting the asset-backed commercial paper and collateralized debt obligation markets, massive investment losses by banks with resultant recapitalization efforts and deterioration in the global economy.

Notwithstanding various actions by governments, concerns about the general condition of the capital markets, financial instruments, banks, investment banks, insurers and other financial institutions caused the broader credit markets to further deteriorate and stock markets to decline substantially.

Banks have been adversely affected by the worldwide economic crisis and have severely curtailed existing liquidity lines, increased pricing and introduced new and tighter borrowing restrictions to corporate borrowers, with extremely limited access to new facilities or for new borrowers. These factors could negatively impact the Company's ability to access liquidity needed for the Company's business in the longer term.

Petroleum and natural gas prices are expected to remain volatile for the near future as a result of market uncertainties over the supply and demand of these commodities due to the current state of the world economies, OPEC actions and the ongoing global credit and liquidity concerns.

These factors may impact the Company's ability to obtain equity, debt or bank financing on terms commercially reasonable to the Company, or at all. Additionally, these factors, as well as other related factors, may cause decreases in asset values that are deemed to be other than temporary, which may result in impairment losses. If these increased levels of volatility and market turmoil continue, the Company's operations could be adversely impacted and the trading price of the Company's securities could continue to be adversely affected.

In addition, certain of the Company's customers could be unable to pay it, in the event they are unable to access the capital markets to fund their business operations.

Exploration and Development

The exploration and development of oil and natural gas deposits involve a number of uncertainties that even thorough evaluation, experience and knowledge of the industry cannot eliminate. It is impossible to guarantee that the exploration programs on the Company's properties will generate economically recoverable reserves. The commercial viability of a new hydrocarbon pool is dependent upon a number of factors which are inherent to reserves, such as the content and the proximity of infrastructure, as well as oil and natural gas prices which are subject to considerable volatility, regulatory issues such as price regulation, taxes, royalties, land tax, import and export of oil and natural gas, and environmental protection issues. The individual impact generated by these factors cannot be predicted with any certainty but, once combined, may result in non-economical reserves. The Company will remain subject to normal risks inherent to the oil and natural gas industry such as unusual and unexpected geological changes in the parameters and variables of the petroleum system and operations.

Operating Hazards and Risks

Exploration for natural resources involves many risks, which even a combination of experience, knowledge and careful evaluation may not be able to overcome. Operations in which the Company has a direct or indirect interest will be subject to all the hazards and risks normally incidental to exploration, development and production of natural resources, any of which could result in work stoppages, damage to persons or property and possible environmental damage. Although the Company may obtain liability insurance in an amount which is expected to be adequate, the nature of these risks is such that liabilities might exceed policy limits, the liabilities and hazards might not be insurable, or the Company might not elect to insure itself against such liabilities due to high premium costs or other reasons, in which event the Company could incur significant costs that could have a material adverse effect upon its financial condition.

Reserve Estimates

Despite the fact that the Company has reviewed the estimates related to the potential reserve evaluation and probabilities attached thereto and it is of the opinion that the methods used to appraise its estimates are adequate, these figures remain estimates, even though they have been calculated or validated by independent appraisers. The reserves disclosed by the Company should not be interpreted as assurances of property life or of the profitability of current or future operations given that there are numerous uncertainties inherent in the estimation of economically recoverable oil and natural gas reserves.

Transportation Costs

Disruption in or increased costs of transportation services could make oil and natural gas a less competitive source of energy or could make the Company's oil and natural gas less competitive than other sources. The industry depends on rail, trucking, ocean-going vessel, pipeline facilities, and barge transportation to deliver shipments, and transportation costs are a significant component of the total cost of supplying oil and natural gas; currently, the Company trucks much of its production from the Rubiales oil field, its primary source of revenue. Disruptions of these transportation services because of weather-related problems, strikes, lockouts, delays or other events could temporarily impair the ability to supply oil and natural gas to customers and may result in lost sales. In addition, increases in transportation costs, or changes in transportation costs for oil and natural gas produced by competitors, could adversely affect profitability. To the extent such increases are sustained, the Company could experience losses and may decide to discontinue certain operations forcing the Company to incur closure and/or care and maintenance costs, as the case may be. Additionally, lack of access to transportation may hinder the expansion of production at some of the Company's properties and the Company may be required to use more expensive transportation alternatives.

Disruptions in Production

Other factors affecting the production and sale of oil and natural gas that could result in decreases in profitability include: (i) expiration or termination of leases, permits or licenses, or sales price re-determinations or suspension of deliveries; (ii) future litigation; (iii) the timing and amount of insurance recoveries; (iv) work stoppages or other labor difficulties; (v) worker vacation schedules and related maintenance activities; and (vi) changes in the market and general economic conditions. Weather conditions, equipment replacement or repair, fires, amounts of rock and other natural materials and other geological conditions can have a significant impact on operating results.

Political Risk

The Company's projects are located in Colombia and Peru and consequently the Company will be subject to certain risks, including currency fluctuations and possible political or economic instability. Exploration and production activities may be affected in varying degrees by political stability and government regulations relating to the industry. Colombia is home to South America's largest and longest running insurgency, and over the past two decades has experienced significant social upheaval and criminal activity relating to drug trafficking. While the situation has improved dramatically in recent years, there can be no guarantee that the situation will not again deteriorate. Any increase in kidnapping and/or terrorist activity in Colombia generally may disrupt supply chains and discourage qualified individuals from being involved with the Company's operations. Additionally, the perception that matters have not improved in Colombia may hinder the Company's ability to access capital in a timely or cost effective manner. Any changes in regulations or shifts in political attitudes are beyond the control of the Company and may adversely affect its business. Exploration may be affected in varying degrees by government regulations with respect to restrictions on future exploitation and production, price controls, export controls, foreign exchange controls, income taxes, expropriation of property, environmental legislation and site safety.

The Company's operations may also be adversely affected by laws and policies of Canada affecting foreign trade, taxation and investment. In the event of a dispute arising in connection with the Company's foreign operations, the Company may be subject to the exclusive jurisdiction of foreign courts or may not be successful in subjecting foreign persons to the jurisdictions of the courts of Canada or enforcing Canadian judgments in such other jurisdictions. The Company may also be hindered or prevented from enforcing its rights with respect to a governmental instrumentality because of the doctrine of sovereign immunity. Accordingly, the Company's exploration, development and production activities in the foreign jurisdictions in which it operates could be substantially affected by factors beyond the Company's control, any of which could have a material adverse effect on the Company.

Environmental Factors

All phases of the Company's operations are subject to environmental regulation in Colombia.

Environmental legislation is evolving in a manner which will require stricter standards and enforcement, increased fines and penalties for non-compliance, more stringent environmental assessments of proposed projects and a heightened degree of responsibility for companies and their officers, directors and employees. In addition, certain types of operations require the submission and approval of environmental impact assessments. Environmental assessments of proposed projects carry a heightened degree of responsibility for companies and directors, officers and employees. The cost of compliance with changes

in governmental regulations has a potential to reduce the profitability of operations. The exploration, development and production activities of the Company will require certain permits and licenses from various governmental authorities and such operations are and will be governed by laws and regulations governing exploration, development and production, labor standards, occupational health, waste disposal, toxic substances, land use, environmental protection, safety and other matters. Companies engaged in exploration activities generally experience increased costs and delays as a result of the need to comply with applicable laws, regulations and permits. There can be no assurance that all licenses and permits which the Company may require to carry out exploration and development of its projects will be obtainable on reasonable terms or on a timely basis, or that such laws and regulations would not have an adverse effect on any project that the Company may undertake.

Title Matters

The acquisition of title to oil and natural gas properties in Colombia is a detailed and time consuming process. The Company's properties may be subject to unforeseen title claims. While the Company will diligently investigate title to all property and will follow usual industry practice in obtaining satisfactory title opinions and, to the best of the Company's knowledge, title to all of the Company's properties is in good standing, this should not be construed as a guarantee of title. Title to the properties may be affected by undisclosed and undetected defects.

Dependence on Management

The Company strongly depends on the business and technical expertise of its management team and there is little possibility that this dependence will decrease in the near term.

Changes in Legislation

The oil and natural gas industry in Colombia is subject to extensive controls and regulations imposed by various levels of government. All current legislation is a matter of public record and the Company will be unable to predict what additional legislation or amendments may be enacted. Amendments to current laws, regulations and permits governing operations and activities of oil and natural gas companies, including environmental laws and regulations which are evolving in Colombia, or more stringent implementation thereof, could have a material adverse impact on the Company and cause increases in expenditures and costs, affect the Company's ability to expand or transfer existing operations or require the Company to abandon or delay the development of new oil and natural gas properties.

Repatriation of Earnings

Currently there are no restrictions on the repatriation from Colombia of earnings to foreign entities. However, there can be no assurance that restrictions on repatriation of earnings from Colombia will not be imposed in the future.

Integration of Pacific Stratus and Kappa

Within the past two years, the Company recently completed the Pacific Stratus Acquisition and the Kappa Acquisition. The future success of the Company will depend to some extent on the success of management of the Company in integrating the operations, technologies and personnel of Pacific Stratus and Kappa now that each has been acquired. Corporate values and a code of conduct have already been identified as the basis of the Company's culture; the ongoing definition of the Company's culture will facilitate the integration and will mitigate possible conflicts among the different organizations. The failure of the Company to achieve such integration could result in the failure of the Company to realize some or all of the anticipated benefits of the Pacific Acquisition and the Kappa Acquisition, and could impair the results of operations, profitability and financial results of the Company. In addition, the overall integration of the operations, technologies and personnel of Pacific Stratus and Kappa into the Company may result in unanticipated operational problems, expenses, liabilities, loosing of key personnel, transfer of knowledge, and diversion of management's attention. The Company defined the behavioral competencies model which includes the competency and the behavioral indicators that all employees must make evident for the successful development of their positions in the Company.

Enforcement of Civil Liabilities

Substantially all of the assets of the Company will be located outside of Canada and certain of the directors and officers of the Company will be resident outside of Canada. As a result, it may be difficult or impossible to enforce judgments granted by a court in Canada against the assets of the Company or the directors and officers of the Company residing outside of Canada.

Competition

The oil and natural gas industry is competitive in all its phases. The Company will compete with many companies and individuals that have substantially greater financial and technical resources than the Company in the search for, and the acquisition of, properties as well as for the recruitment and retention of qualified employees. The Company's ability to increase

its interests in the future will depend not only on its ability to explore and develop its present properties, but also on its ability to select, acquire and develop suitable properties or prospects.

Dividends

Any payments of dividends on the common shares of the Company will be dependent upon the financial requirements of the Company to finance future growth, the financial condition of the Company and other factors which the Company's Board of Directors may consider appropriate in the circumstance. It is unlikely that the Company will pay dividends in the immediate or foreseeable future.

Internal Controls over Financial Reporting

On July 1, 2009 the Company successfully implemented a Company-wide ERP-SAP 6.0 which will further allow the standardization of accounting and reporting functions. The automated internal controls over financial reporting and disclosure ("ICFR") designed in the SAP 6.0 in compliance with the National Instrument 52-109 regulation were tested, by the Company's internal auditors, in its design and operating effectiveness in advance of the year end. No material internal control deficiencies were found and opportunities to improve the financial closing and reporting process were communicated and adopted by management. Internal auditors also assessed controls and other procedures designed to ensure that information disclosed by the Company in its regulatory filings and other public disclosures is recorded, processed, summarized, and reported within the time periods specified in the Canadian Securities Administrators' ("CSA") rules and forms. Activities also include, without limitation, controls and procedures designed to ensure that information required to be disclosed by the Company is accumulated and communicated to the Company's management (including its principal executive and financial officers) for timely assessment and disclosure pursuant to National Instrument 52-109 of the CSA.

In addition, the Company is continuously applying best practices among all business processes across business units, which will improve the quality and reliability of the consolidated financial information.

Regulatory Policies

Certification of Disclosures in Annual Filings

In accordance with National Instrument 52-109 of the CSA, the Company quarterly and annually issues a "Certification of Annual Filings" ("Certification"). The Certification requires certifying officers to state that they are responsible for establishing and maintaining disclosure controls and procedures ("DC&P") and ICFR.

The Certification requires certifying officers to state that they designed DC&P, or caused it to be designed under their supervision, to provide reasonable assurance that: (i) material information relating to the Company is made known to the certifying officers by others; (ii) information required to be disclosed by the Company in reports filed with, or submitted to, securities regulatory authorities is recorded, processed, summarized and reported within the time periods specified under Canadian securities legislation. In addition, the Certification requires certifying officers to state that they have designed ICFR, or caused it to be designed under their supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes.

Outlook

The Company will continue working on increasing its production and transportation capacity. Expansion of current facilities and completion of the ODL pipeline will allow the Company to double its production and significantly reduce its transportation costs.

The Company will continue to sell 18.5° API blended crude on the international markets, as well as to the domestic market. From October to December 2009 the Company expects to increase its sales through this scheme to 40,000 bbl/d. The ODL pipeline will allow transportation of all the Company's production from the Rubiales oil field to Monterrey, where it is connected to the Ocesa pipeline to Coveñas port.

The Company will also concentrate on increasing its gas sales from the La Creciente field, and in order to achieve this, is currently negotiating with the gas transporter the commercial terms for an expansion of the latter's infrastructure in the area.

The exploration activities of the Company will continue at a steady pace during the remainder of 2009 and the Company is well on schedule to complete its program for the year, including drilling of three exploratory wells in Quifa, six appraisal wells in Quifa and six appraisal wells in Rubiales. The campaign also includes acquisition of approximately 12,664 Km² of high resolution magnetogravimetric data.

The Company will focus on implementing its revised investment program using the funding structured during the third quarter of 2009 and executed in November 2009, thus ensuring a robust financial base to develop the business plan for the year and for 2010.